

Mid-Year Budget Report



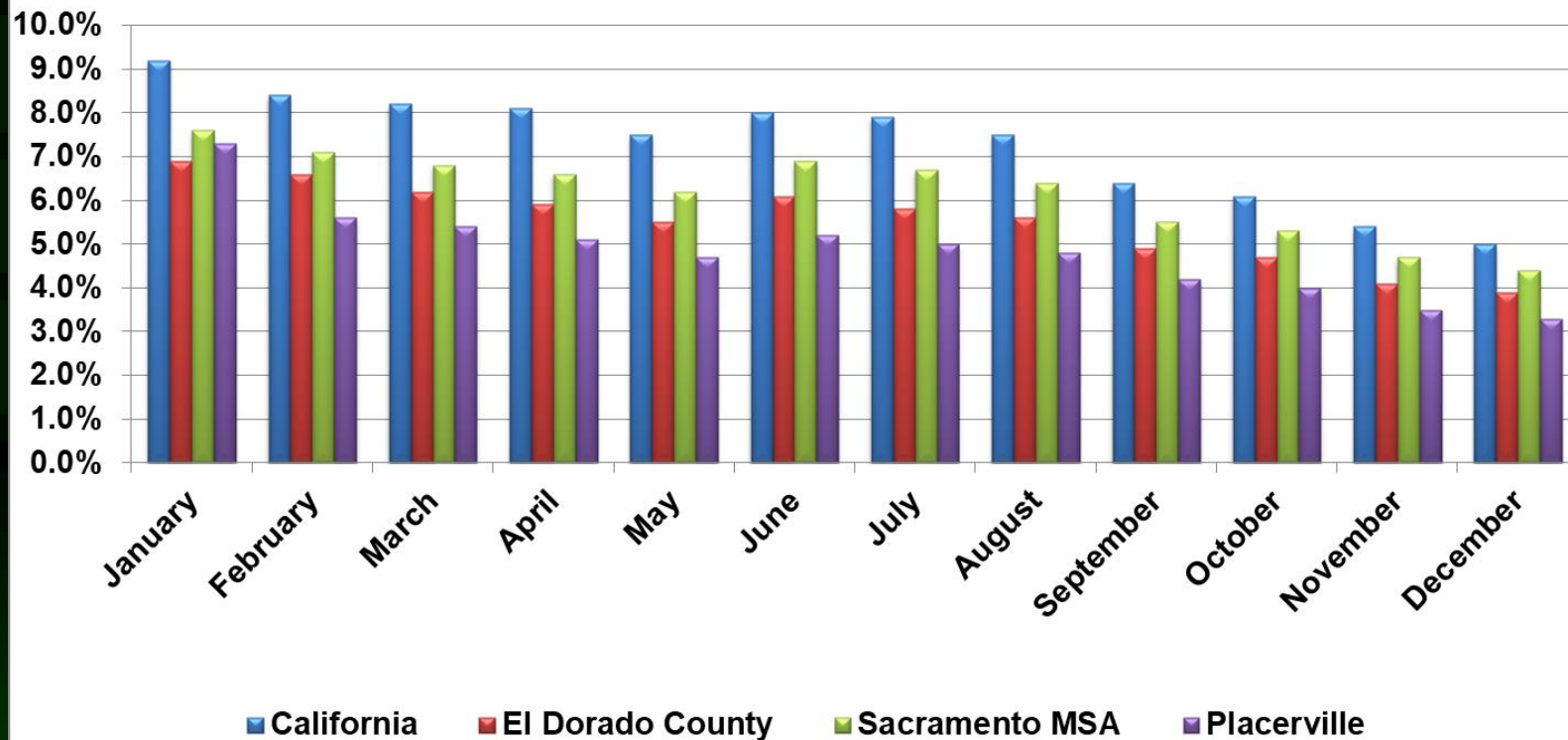
City of Placerville, California
March 8, 2022

Overview

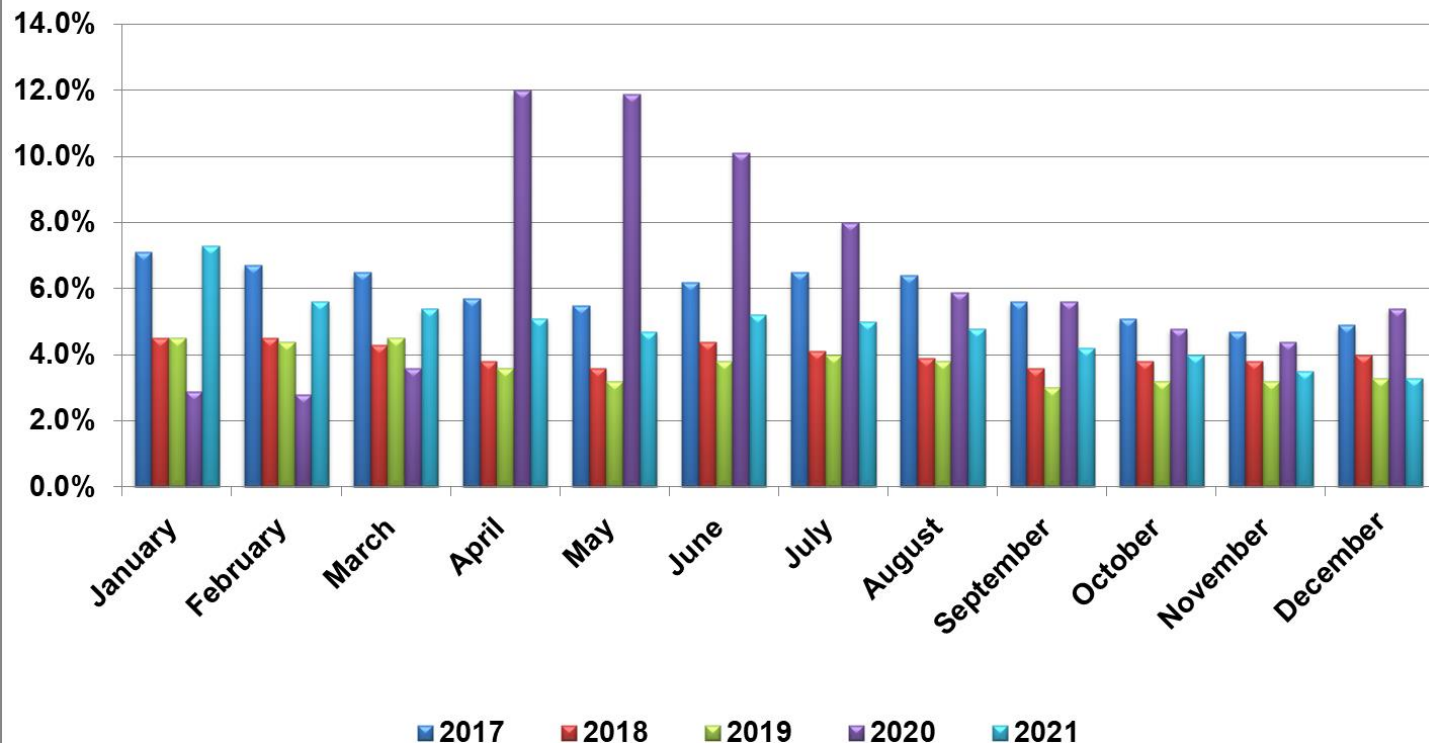
- How is the local economy doing?
 - Review local economic indicators
- Is the City living within its means?
 - Focus on the General Fund
 - Update on all other operating funds



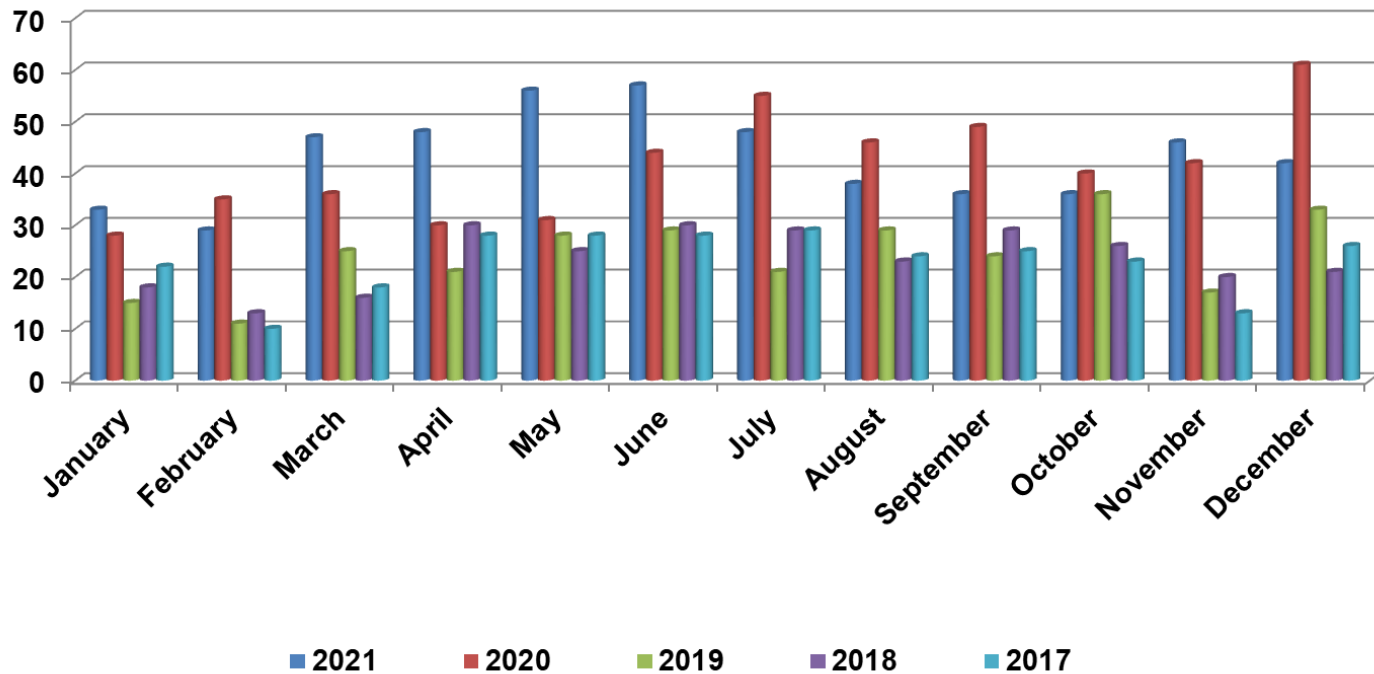
2021 Regional Unemployment Rates



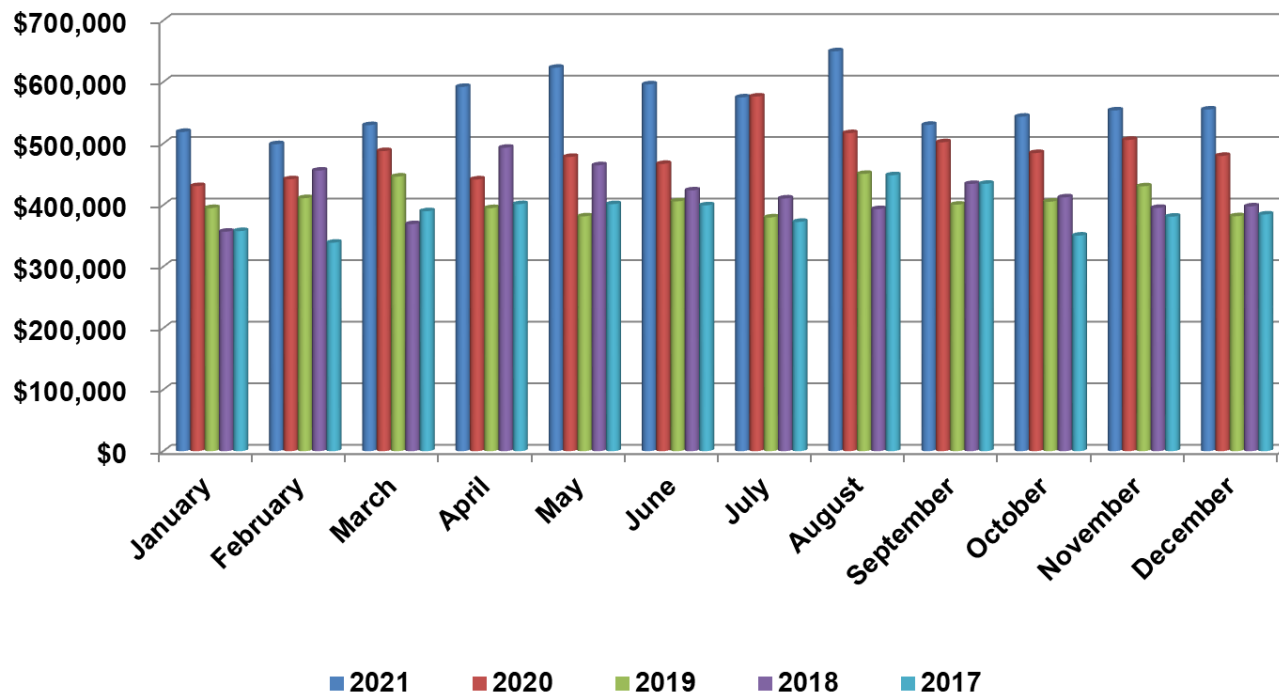
Placerville's Historical Unemployment Rates



Residential Real Estate Sales in the Greater Placerville Area



Average Price of Residential Real Estate Sales in the Greater Placerville Area



Recreation Program Attendance

Program	July to Dec. 2020	July to Dec. 2021	Increase/- Decrease	% Increase/- Decrease
<i>Gold Bug Park</i>				
Gold Bug Daily Tours	134	5,162	5,028	3752.24%
Gold Bug Group Tours	688	0	-688	0.00%
Total	822	5,162	4,340	527.98%
<i>Aquatics</i>				
Lap Swim	0	490	490	0.00%
Wading Pool	0	192	192	0.00%
Public Swim	0	4,211	4,211	0.00%
Water Exercise	0	0	0	0.00%
Swim Lessons	0	360	360	0.00%
Jr. Lifeguard Camp	0	0	0	0.00%
Pool Rentals	0	5	5	0.00%
Total	0	5,258	5,258	0.00%
<i>Special Interest Classes & Camps</i>				
Youth Camps	0	62	62	0.00%
Adult Special Interest	81	106	25	30.86%
Youth Special Interest	3	23	20	666.67%
Total	84	191	107	127.38%

Recreation Program Attendance (Cont.)

Program	July to Dec. 2020	July to Dec. 2021	Increase/- Decrease	% Increase/- Decrease
<i>Adult Sports</i>				
Basketball Teams (3 on 3)	0	0	0	0.00%
Basketball Teams (5 on 5)	0	0	0	0.00%
Softball Teams	98	73	-25	-25.51%
Volleyball Teams	0	0	0	0.00%
Total	98	73	-25	-25.51%
<i>Youth Basketball^</i>				
Basketball Teams	0	0	0	0.00%
Total	0	0	0	0.00%
<i>Banner Over Main</i>				
Banner Reservations	10	9	-1	-10.00%
Total	10	9	-1	-10.00%

Building Division Activity

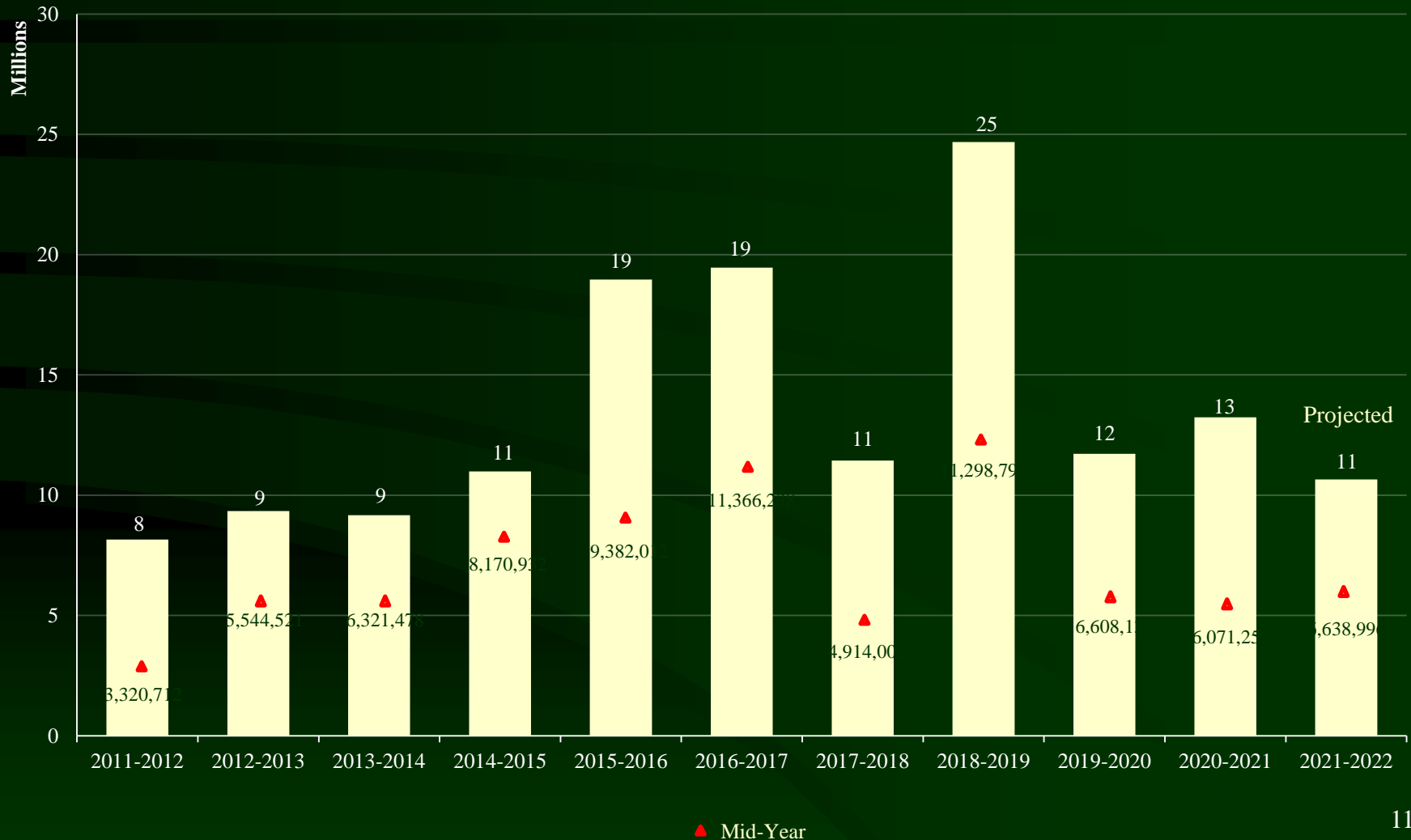
Fee	Actual 2014/2015	Actual 2015/2016	Actual 2016/2017	Actual 2017/2018	Actual 2018/2019	Actual 2019/2020	Actual 2020/2021	July-Dec 2021	Forecasted 2021/2022
Construction Permits	\$114,590	\$194,881	\$205,804	\$134,518	\$231,967	\$141,076	\$175,501	\$91,365	\$143,365 ¹
Plan Check Fees	\$39,883	\$56,503	\$66,387	\$88,517	\$84,676	\$53,309	\$86,442	\$39,567	\$59,567 ¹

¹ New Commercial Building/Apartments and Ground Mount PV Solar, parking structure are not included in projection

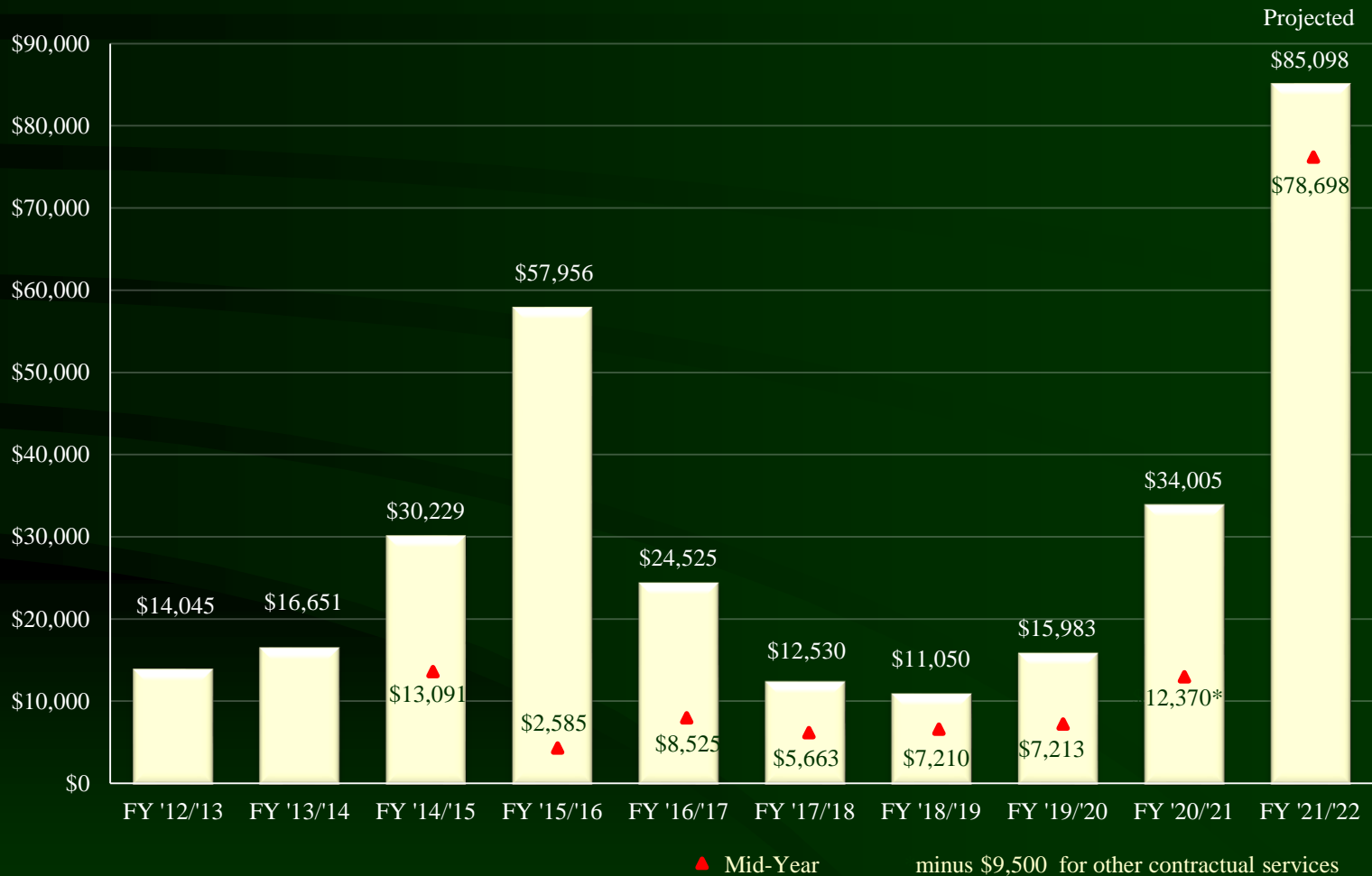
Issued Building Permits



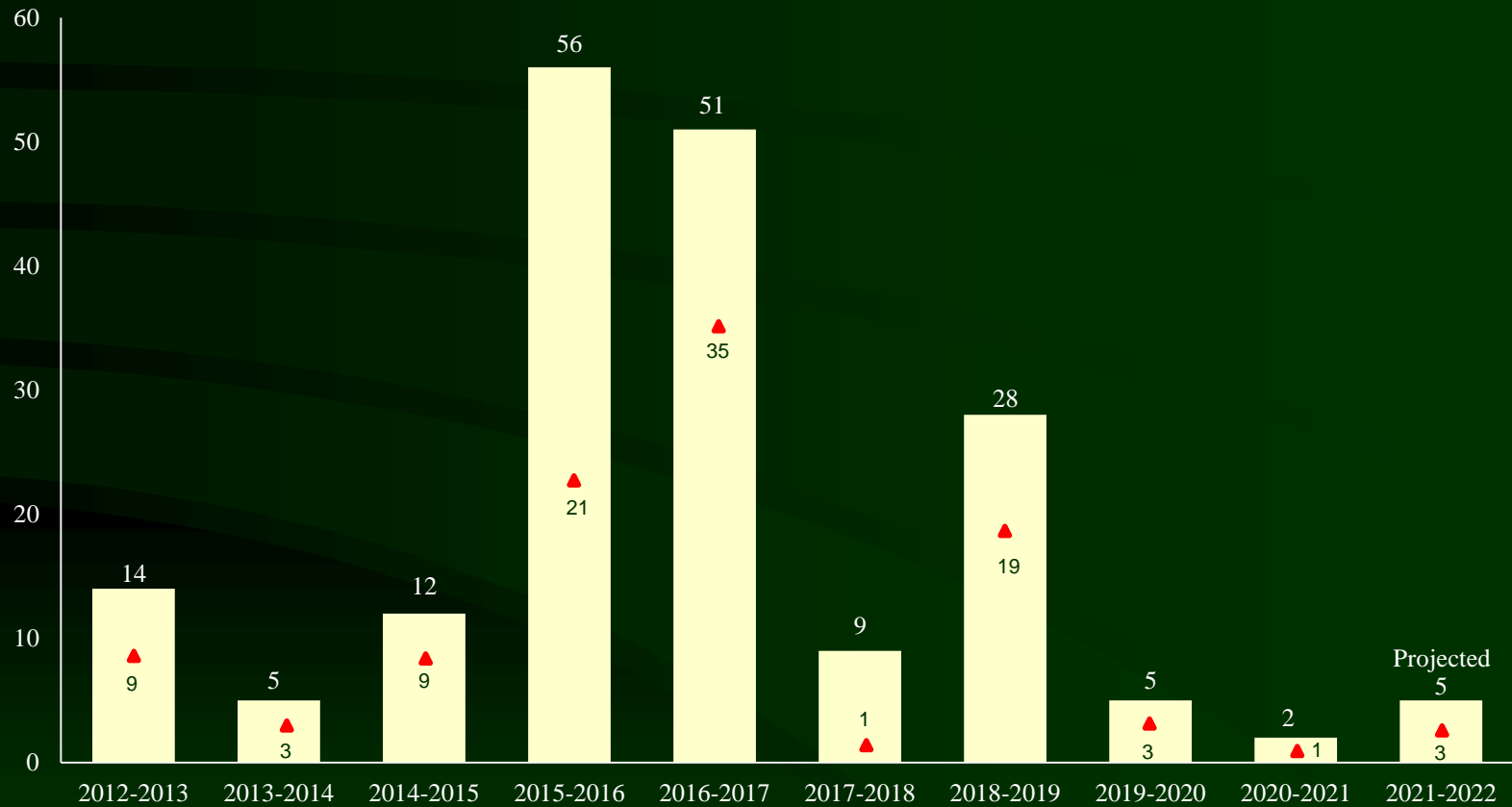
Building Valuations



Planning & Zoning Revenue

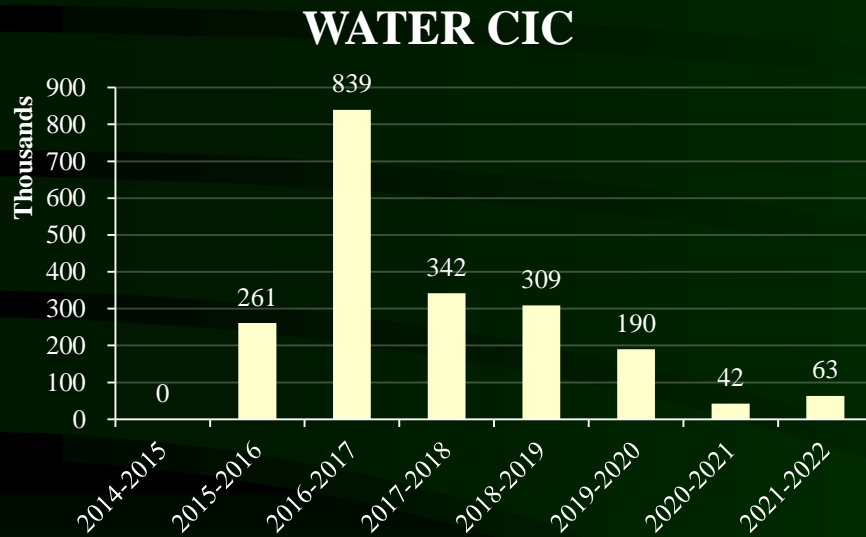


Single Family Dwellings

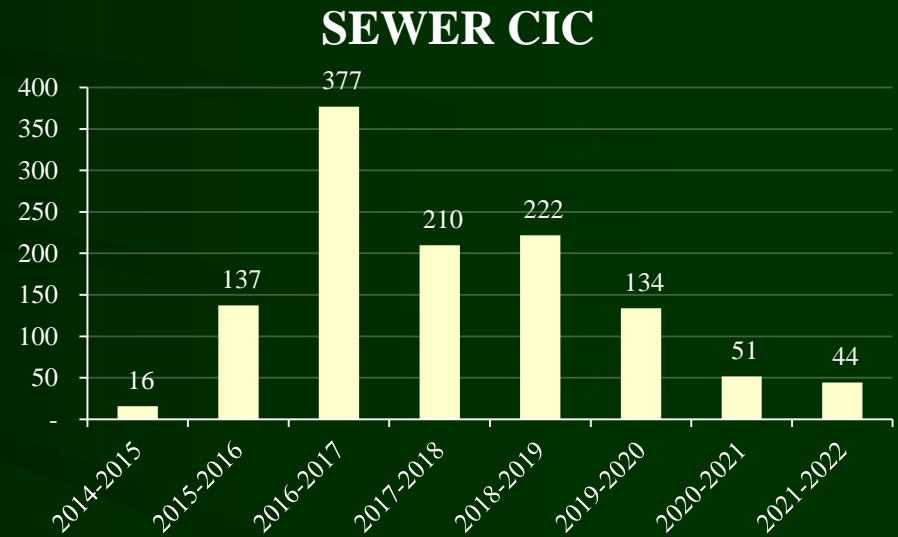


▲ Mid-Year

Impact Fees



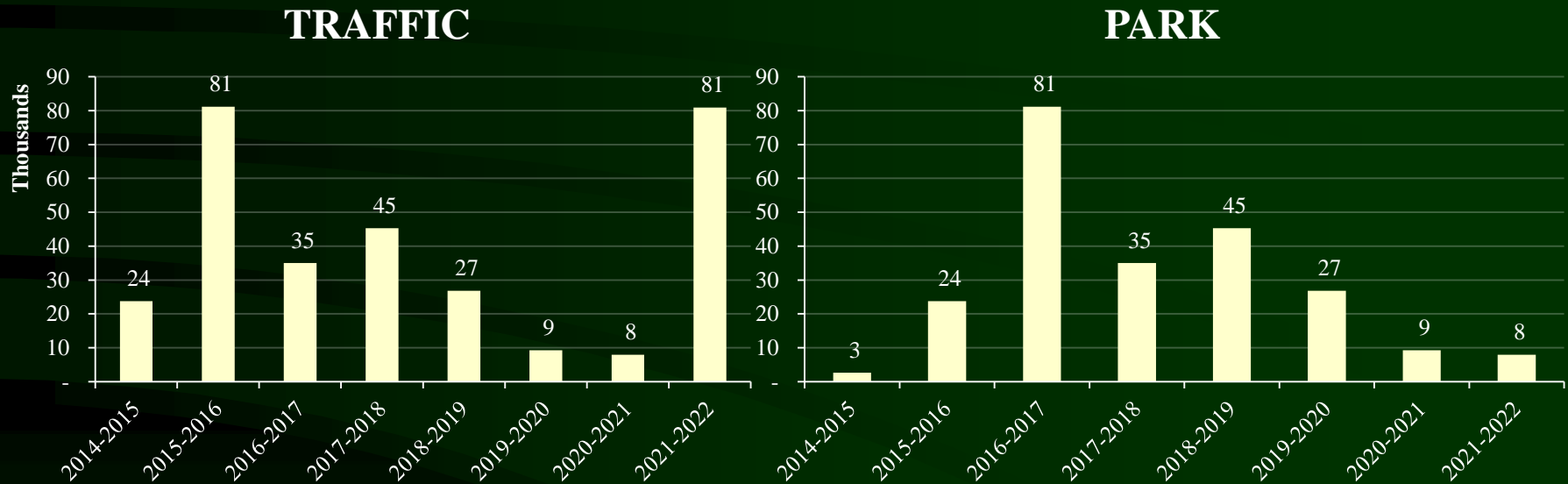
Water CIC (2021-2022) – Mid-Year \$21,046



Sewer CIC (2021-2022) – Mid-Year \$14,700

*Deferred fee payments are collected at time of Certificate of Occupancy, not at permit issuance

Impact Fees (Continued)



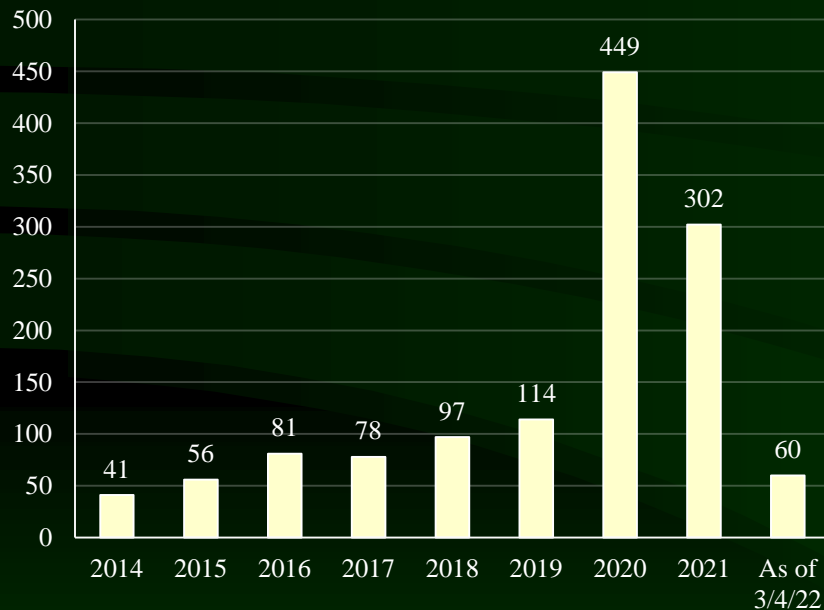
Traffic (2021-2022) – Mid-Year \$32,682

Park (2021-2022) – Mid-Year \$2,640

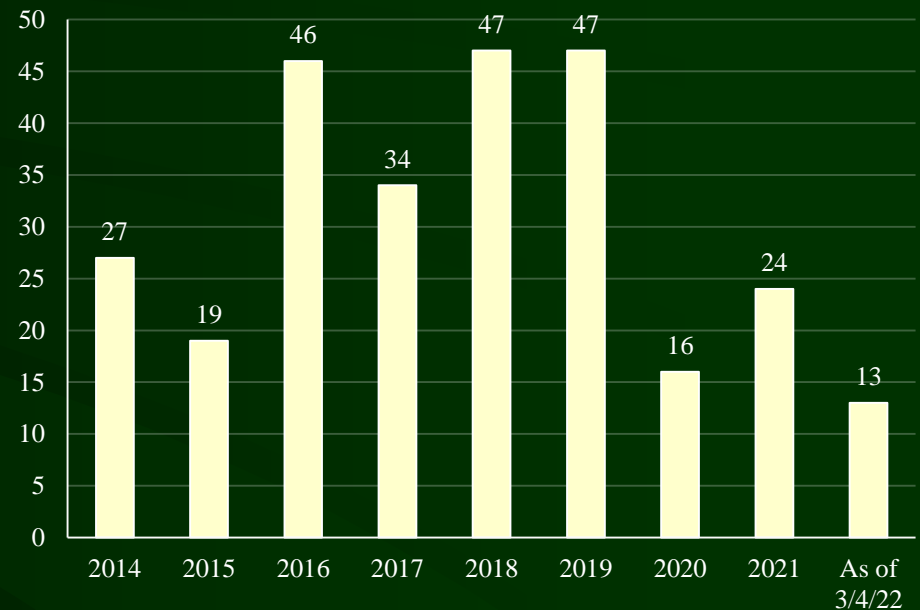
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Encroachment and Transportation Fees

ENCROACHMENTS



TRANSPORTATION PERMITS



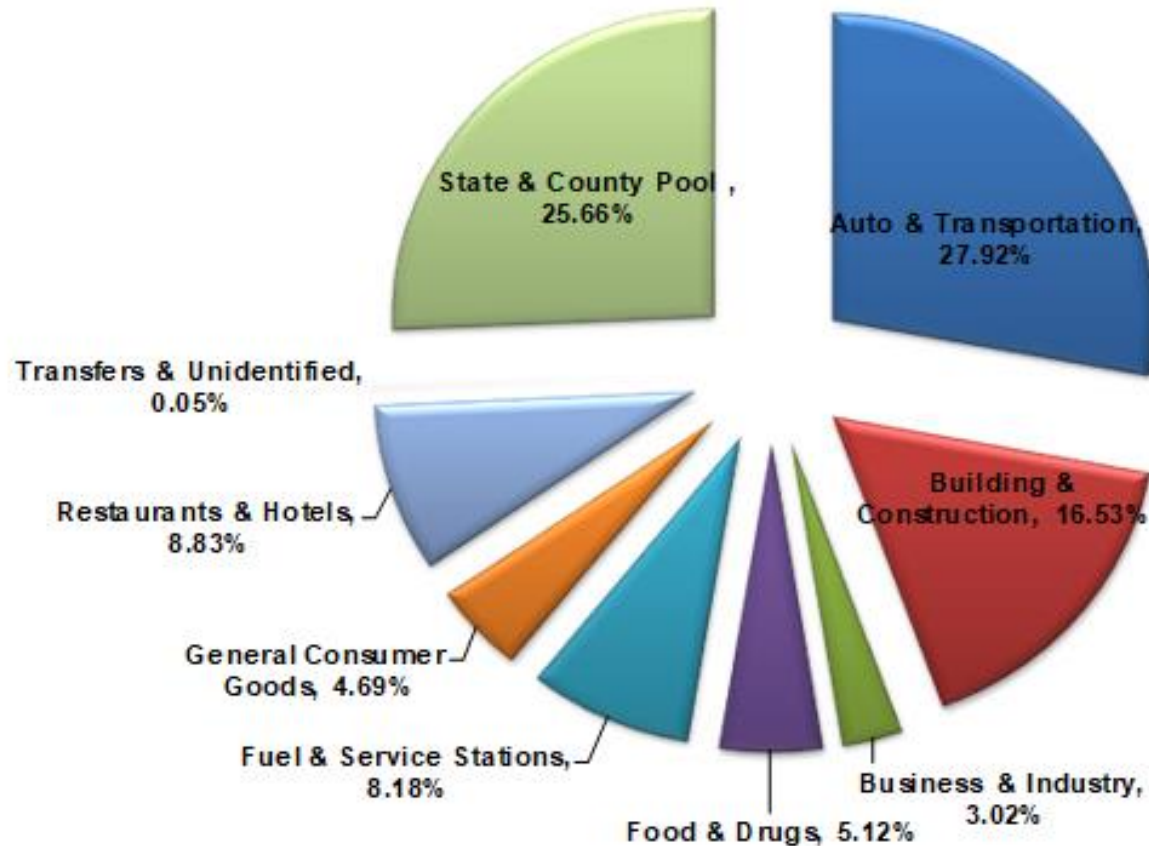
Encroachment Permits and Transportation Permits (2021–2022) - Mid-Year \$57,135.17.

*Includes 2020 Encroachment Permits for On-Street Dining During COVID 19 Pandemic.

Bradley Burns Sales Tax

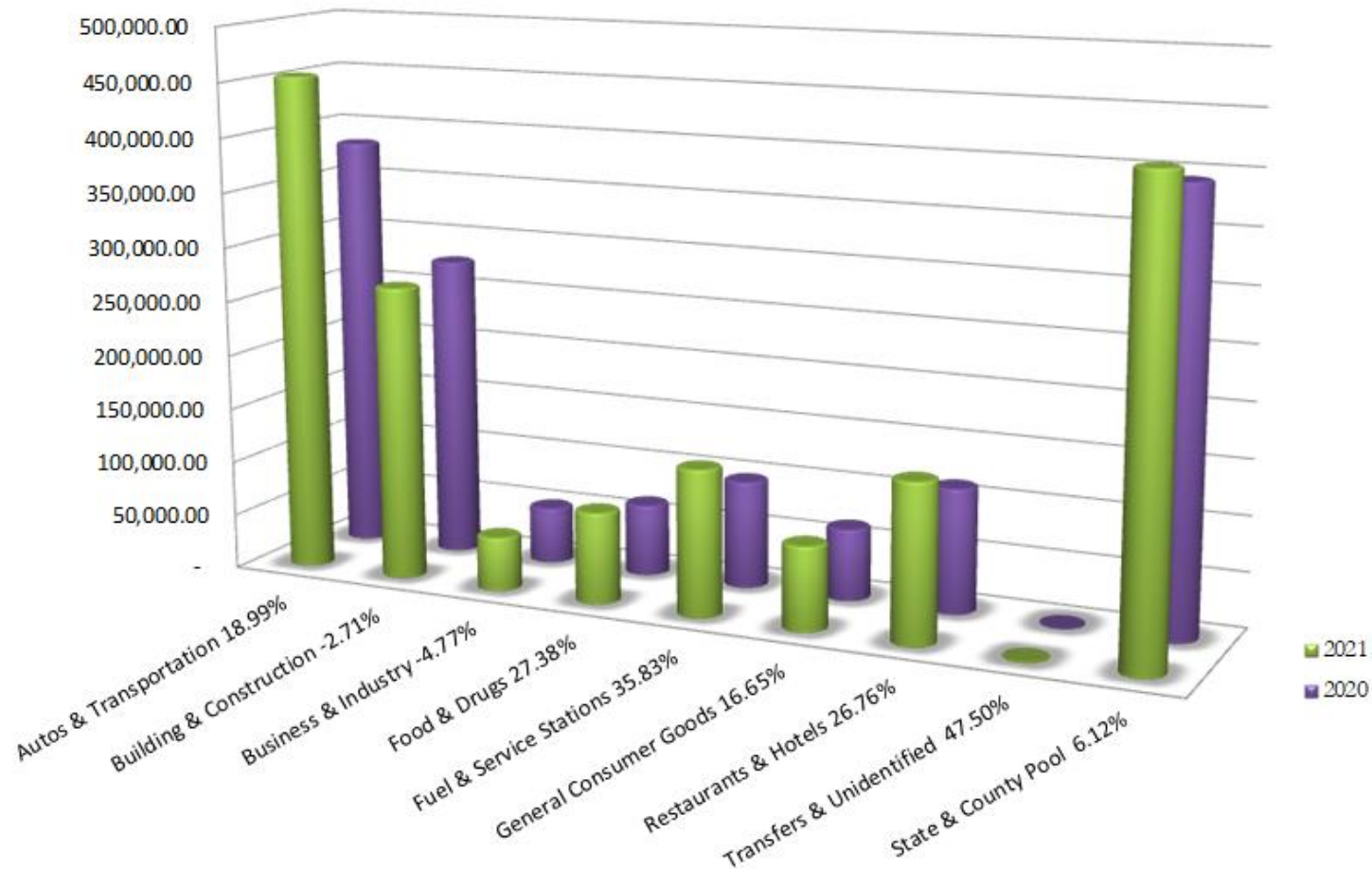
- 1.00 of 8.25%
- Most significant local economic indicator
- 59.03% of total General Fund revenue
- Strong per capita sales tax (\$508 in 2020)
- Placerville ranked #25 out of 539 agencies (2020)
- Quarter ended September 2021-Increase of \$194,351 or 13.2% in Placerville (Cash)
- 12.5% or \$181,473 increase excluding adjustments
- Statewide, 3rd quarter receipts down by 17.56%

Bradley Burns Sales Tax Sources Quarter Ended 09/30/21



Allocation aberrations have been adjusted to reflect sales activity.

Year Over Year Bradley Burns Sales Tax Comparison Quarter Ended September 30th



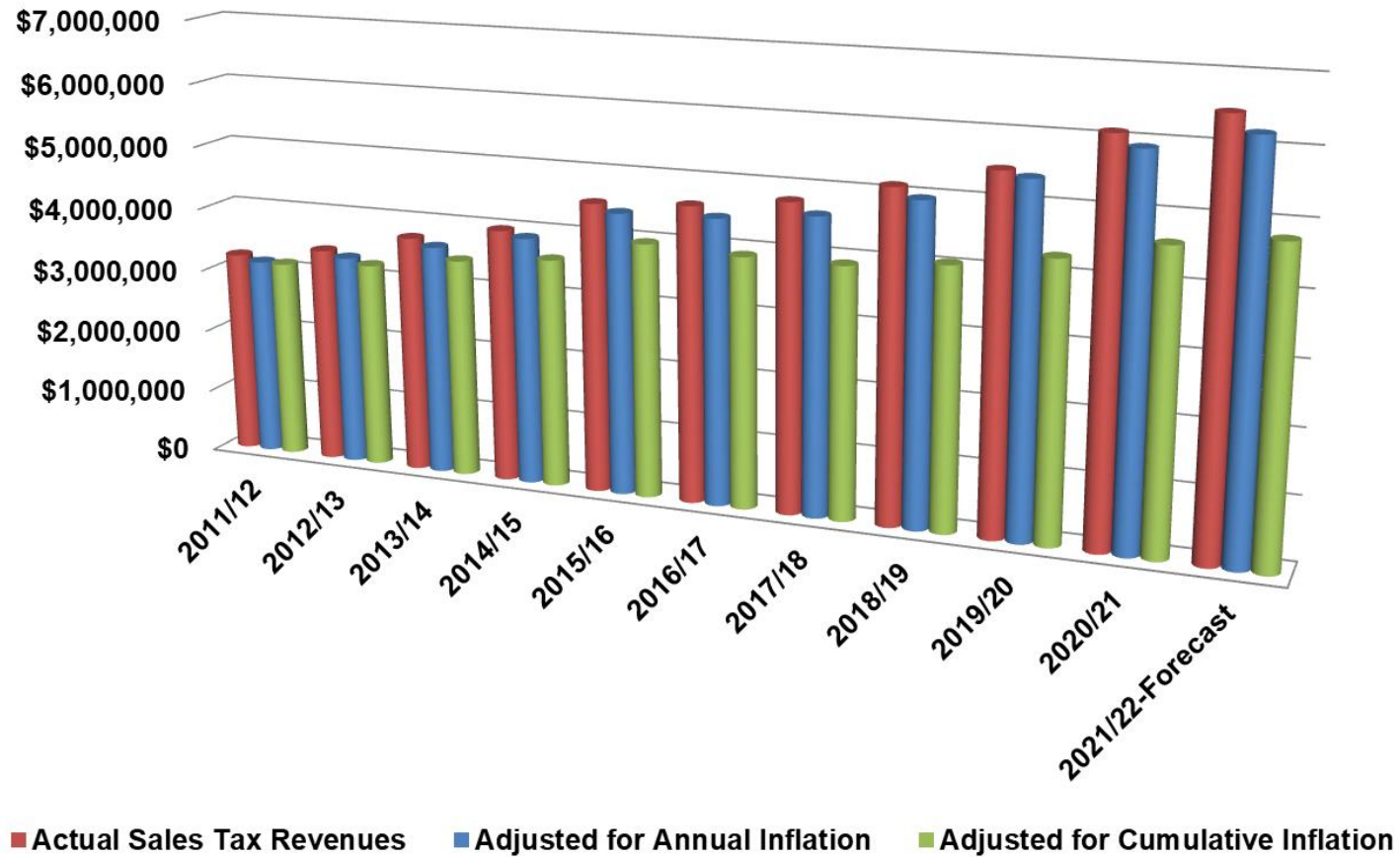
Allocation aberrations have been adjusted to reflect sales activity.

Top 25 Sales Tax Producers

Quarter Ended September 30, 2021

Big 5 Sporting Goods	Placerville Valero
Bricks Restaurant	Raley's
C&H Motor Parts	Rancho Convenience Center
Central Gas Placerville	Rite Aid
Chuck's Cannabis Collective	Save Mart
Diamond Pacific	Shell
Grocery Outlet	Thompson's Buick & GMC
Home Depot	Thompson's Chrysler, Dodge, Jeep,
In N Out Burger	Thompson's Toyota
Kwik Serv	Tractor Supply
Les Schwab Tire Center	W N Hunt & Sons Distributors
McDonalds	Western Refining Retail
Placerville Polaris & Power Tool	

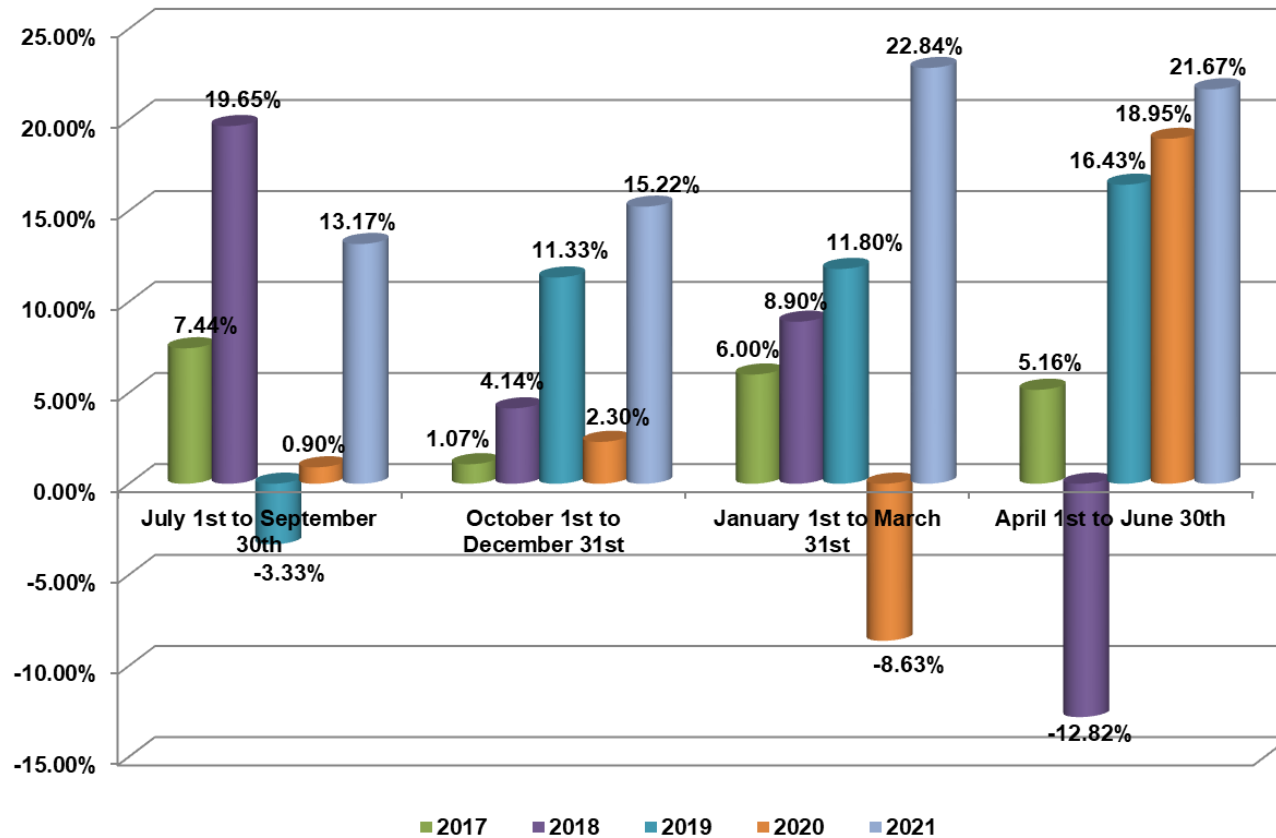
Bradley Burns Sales Tax Growth



Bradley Burns Sales Tax Growth (Cont.)

- Actual Fiscal Year 2020/2021 sales tax \$6,112,754
- Forecasted Fiscal Year 2021/2022 sales tax \$6,483,746
- Forecast \$370,992 or 6.07% in year over year increase

Bradley Burns Sales Tax Trend



Adopted Operating Budget

- Adopted budget in June 2021
- Totaled \$21,225,803
- General Fund budget
 - \$9,769,638 balanced budget
 - Restoration of most pre-Pandemic service levels
 - \$75,000 Contingency for unforeseen expenditures



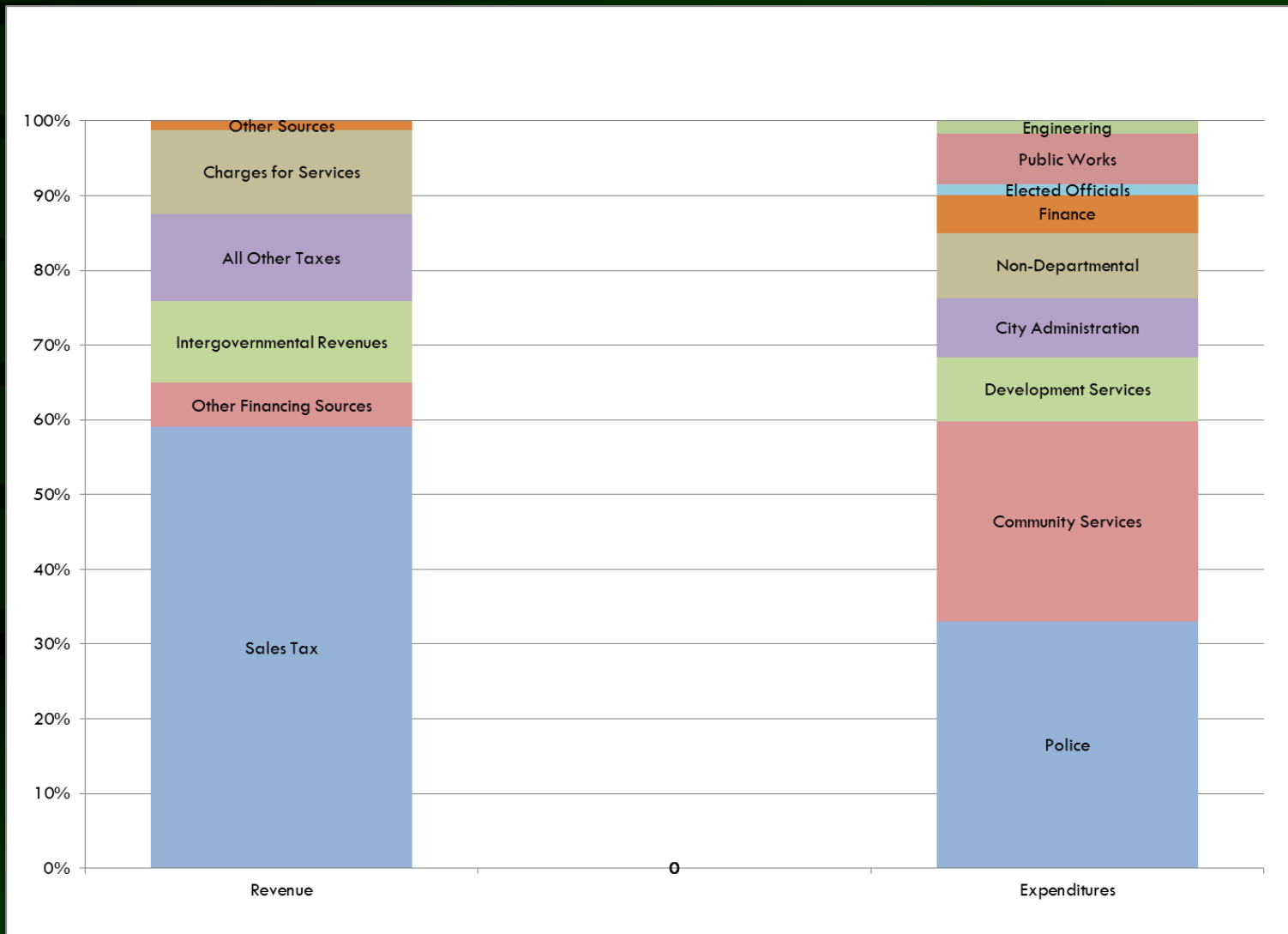
General Fund Budget Revisions

- \$40,000 for Hangtown Creek Culvert Repair project (CIP #42013)
- \$3,516 for Salary Study

General Fund Budget (Cont.)



General Fund Budget



General Fund Budget

	Revised Budget	Forecast	Under/Over Budget	
Revenues	\$ 9,786,521	\$ 10,501,097	\$ 714,576	7.30%
Expenditures	9,650,944	9,437,142	213,802	2.22%
Net Transfers In/(out)	(162,210)	(162,210)	-	0.00%
expenditures before adjustments	(26,633)	901,745		
From/(to) Fund Balance	\$ 26,633	\$ (901,745)		

General Fund Revenues

Revenue Type	Revised Budget	Forecast	Under/Over Budget	
Sales Tax	\$ 5,776,840	\$ 6,483,746	\$ 706,906	12.24%
All Other Taxes	1,141,232	1,374,054	232,822	20.40%
Construction Permits	152,000	143,365	(8,635)	-5.68%
Intergovernmental Revenues	1,068,654	1,082,663	14,009	1.31%
Charges for Service	951,780	697,110	(254,670)	-26.76%
Fines & Forfeitures	75,208	77,197	1,989	2.64%
Use of Money & Property	53,316	75,471	22,155	41.55%
Other Financing Sources	567,491	567,491	-	0.00%
Total revenues	\$ 9,786,521	\$10,501,097	\$ 714,576	7.30%

General Fund Expenditures

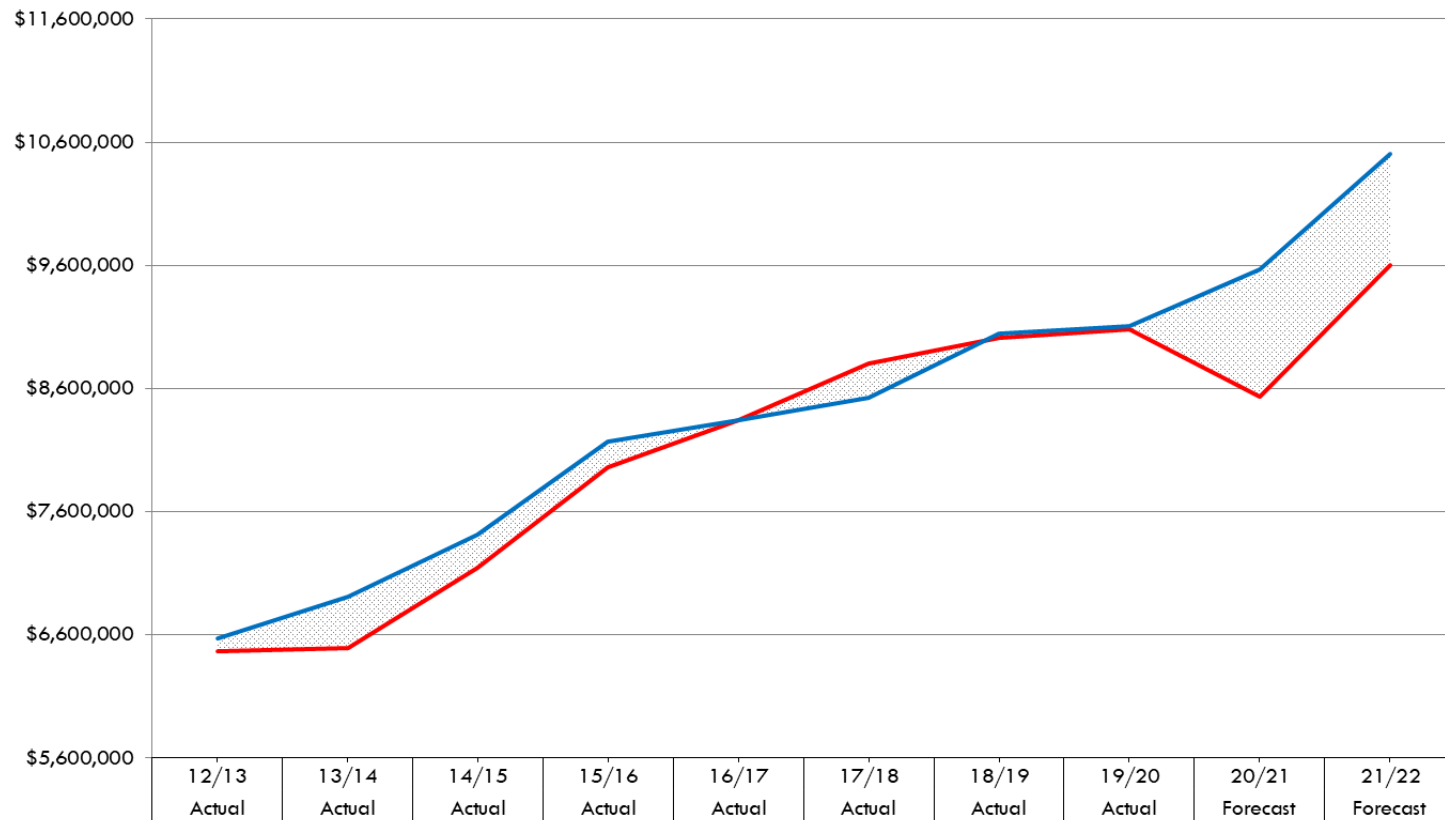
Department	Revised Budget	Forecast	Under/Over Budget	
Police	\$3,241,375	\$3,310,784	\$ (69,409)	-2.14%
Development Services	840,725	745,926	94,799	11.28%
Engineering	165,022	201,230	(36,208)	-21.94%
Community Services	2,625,380	2,487,718	137,662	5.24%
Public Works	671,451	662,281	9,170	1.37%
Elected Officials	134,579	130,519	4,060	3.02%
City Administration	779,793	757,528	22,265	2.86%
Finance	501,782	505,781	(3,999)	-0.80%
Non-Departmental	853,047	797,585	55,462	6.50%
Total expenditures	\$9,813,154	\$9,599,352	\$ 213,802	2.18%

General Fund Budget

- Assumes pay-as-you go costs for GASB 75 Other Post Employment Benefits (OPEB)
 - No contribution for future retiree medical insurance costs
- Assumes expending entire \$75,000 contingency
- \$901,745 Forecasted surplus primarily due to \$706,906 additional sales tax growth and \$238,890 cannabis business taxes

General Fund Budget (Cont.)

Revenues vs. Expenditures



Water Enterprise Fund

	Revised Budget	Forecast	Under/Over Budget	
Revenues	\$ 2,327,005	\$ 2,629,401	\$ 302,396	13.00%
Expenditures	1,983,811	1,930,238	53,573	2.70%
Net Transfers Out	(181,585)	(181,585)	-	0.00%
Revenues over (under) Expenditures	\$ 161,609	\$ 517,578		
Water project set aside	\$ 161,609	\$ 517,578		

Sewer Enterprise Fund

	Revised Budget	Forecast	Under/Over Budget	
Revenues	\$ 6,885,403	\$ 6,997,270	\$ 111,867	1.62%
Expenditures	7,049,412	7,131,281	(81,869)	-1.16%
Net Transfers In	1,025,634	1,025,634	-	0.00%
Revenues over (under) expenditures before adjustments	\$ 861,625	\$ 891,623		
Sewer project set aside	\$ 861,625	\$ 891,623		

Non-Major Funds

Fund	Fiscal Year	Revenues	Expenditures	Under/(Over) Budget
Measure L Fund	Budget	\$ 2,434,734	\$ -	\$ 2,434,734
	Forecast	2,991,556	-	2,991,556
Measure H Fund	Budget	1,214,130	1,207,219	6,911
	Forecast	1,485,630	1,207,219	278,411
Measure J Fund	Budget	1,207,219	1,207,219	-
	Forecast	1,485,630	1,213,564	272,066
Gas Tax Fund	Budget	502,581	289,751	212,830
	Forecast	535,576	289,751	245,825
Downtown Parking District Fund	Budget	309,802	224,890	84,912
	Forecast	216,690	218,594	(1,904)
SRO Fund	Budget	58,372	58,372	-
	Forecast	35,401	35,401	-
SLESF COPS Fund	Budget	159,940	159,940	-
	Forecast	159,940	159,940	-
Homeland Security Grant Fund	Budget	65,500	65,500	-
	Forecast	65,500	65,500	-
American Rescue Plan Act Fund	Budget	1,336,649	266,116	1,070,533
	Forecast	1,336,649	266,116	1,070,533
General CIP Fund	Budget	-	(43,516)	43,516
	Forecast	-	(43,516)	43,516

Non-Major Funds (Continued)

Fund	Fiscal Year	Revenues	Expenditures	Under/(Over) Budget
Orchard Hill LLMD Fund	Budget	20,215	20,215	-
	Forecast	20,215	20,209	6
Cottonwood Park LLMD Fund	Budget	14,261	14,261	-
	Forecast	14,563	14,126	437
Ridge at Orchard Hill BAD Fund	Budget	41,475	41,475	-
	Forecast	46,516	27,723	18,793
General Liability Fund	Budget	73,100	-	73,100
	Forecast	73,100	-	73,100
Reserve for Economic Uncertainties Fund	Budget	-	(8,395)	8,395
	Forecast	4	(8,395)	8,399

Total Operating Budget

	<u>Budget</u>	<u>Forecast</u>	<u>Budget</u>	
Revenues	\$ 26,436,907	\$ 28,594,738	\$ 2,157,831	8.16%
Expenditures	21,505,375	21,283,054	222,321	1.03%
Net Transfers Out	-	-	-	0.00%
Revenues over				
(under)				
Expenditures	<u><u>\$ 4,931,532</u></u>	<u><u>\$ 7,311,684</u></u>		
Before Capital Commitments				

Closing Comments

- Local economy has rebounded from the Pandemic
- Staff will continue to monitor inflationary impacts and the unwinding of Federal and State stimulus
- City Council and management continue to operate the City in a prudent and responsible manner
- Anticipate year-end operating revenues to exceed operating expenditures for most funds
- Staff will provide another update to the City Council at its May 5th Budget Workshop

Conclusion

- Questions?
- Comments?
- Thank you!



A balanced budget is worth fighting for.