

NOTICE OF AN ELECTRONIC MEETING

The following meeting will have a videoconferencing/teleconferencing option. The public may attend in person at the location noted on the agenda. The public is encouraged to attend via electronic means.

	Iowa County Airport Commission Meeting Thursday September 2, 2021 – 3:00 pm Conference Call 1.312.626.6799 Zoom Meeting ID:880 4605 5900 Passcode: 098554 Join Zoom Meeting https://us02web.zoom.us/j/88046055900?pwd=MHVnRE93RXRBUE0FMdGt0NnF0SEI3UT09 Courthouse - Loft 222 N. Iowa Street Dodgeville, Wisconsin	Iowa County Wisconsin
For information regarding access for the disabled please call 935-0399.		
<i>Any subject on this agenda may become an action item.</i>		
1	Call to order.	
2	Roll Call. (Committee & Audience).	
3	Approve the meeting agenda for Tuesday August 31, 2021 meeting.	
4	Approve the minutes of March 24, 2021 meeting.	
5	Report from committee members and an opportunity for members of the audience to address the committee. No action will be taken.	
6	Review Airport 2022 Budget Request, Capital Projects, and ARPA funding request.	
7	Runway 11/29, Lighting upgrade, and Nav aids project federal discretionary grant funding notice and authorization to sign various agreements to secure funding.	
8	Highway Commissioner's Report: A. Airport July 2021 Revenue & Expense Report B. August 10 Storm damage. C. Project updates Lower Taxiway, Runway 11/29, Lighting, Nav aids, and Airport Layout Plan. D. Request for Pickup Truck Vee Plow Replacement - \$10,000 from Operations Funding.	

9	Airport Manager's update – Gone Flyin' Aviation LLC – Adam/Taylor. A. EAA Airventure Activity Powerpoint B. July Fuel Summary. C. Hangar updates. D. Sign Replacement. E. PAPI Repairs update. F. Marketing Plan. G. Open House date, time, and schedule of events.
10	Airport Commission Chair Report.
11	Adjournment. Next meeting to be determined by the Chair.
Posting verified by the County Clerk's Office: Date: Initials:	



UNAPPROVED MINUTES
IOWA COUNTY AIRPORT COMMISSION MEETING HELD
1/27/21 – 5:00pm
Health and Human Services Center
303 W. Chapel St
Dodgeville, WI

**Iowa
County
Wisconsin**

1	Meeting called to order by Deal at 6pm
2	Roll Call – Benish, Christen, Storti, Masters, Meives, Meek, Deal. Also Present Highway Commissioner Hardy, Airport Manager Langbecker, County Administrator Larry Bierke, Joe Klocke, Ryan Johnson, JJohnson, Jack Delany, Supervisor 14 (Zoom), Richard (Zoom), Greg Jones, Klocke (Joe's Step Father)
3	Approve the meeting agenda for 3/24/21. Motion by Benish, second by Meek. Passes unanimously
4	Approve the minutes of the 1/27/21 meeting. Motion by Meek noting a correction for the spelling of his last name "Meek" not "Meeks", second by Benish. Passes unanimously
5	Report from committee members and an opportunity for members of the audience to address the committee. No action will be taken Joe Klocke – South Elgin, IL, Hangar O Joe came to speak in regards to agenda item 7(e). Joe asks to remind the commission that lot B was designated by the commission for commercial purposes and that he was denied in 2010. He indicates he was respectful of the decision and supports lot B remaining set aside for commercial purposes until another septic system can be accessed by other lots. Joe indicates he is for growth at the airport and would not want to see future development restricted due to lack of access to a septic system. Ryan Johnson – Dodgeville, WI Ryan indicates he was under the understanding that based on the decision outlined in the 4/13/09 meeting minutes that Lot B required a SASO agreement and a commercial building. Ryan asks in regards to the statement from 4/13/09 "If the Special Operator terminates operation the commercial lease will terminate also and the building will have to be sold or removed." Still applies. Chairman Deal indicates this is not a question and answer segment but asks that the minutes from 4/13/09 be noted. Benish inquires to Johnson and Klocke whether they are opposed to development in lot B. Johnson clarifies it was a question about commercial use based on past denials. Klocke indicates he is not against development but wants Lot B protected for commercial development. Mel Masters – Inquires if answers to questions cannot be attained at this meeting if they can become agenda items for the next meeting. Deal indicates yes. Masters also notes that Charles Rule (Lot 8) has indicated he has moisture problems in his hangar and he was hoping to address them in the near future Jack Delany – Hangar 7 Delaney indicates he also has drainage issues and mentions that with the rehab of the lower apron it seems like an ideal time to address those issues.
6	Review Airport Capital Improvement Plan 2022-2026. Hardy reviews capital improvement plan. Hardy notes mowing equipment in 2021 and runway rehab in 2022. Hardy explains that with new federal relief funds there is a possibility that the runway project may be covered 100% by federal funds. Hardy notes 2023 illustrates new snow removal equipment and plans for hangars, 2024 hangar construction, and 2025 sees repayment of entitlement funds for other projects. Hardy reviews the fund balance and notes that end of year 2020 the cap improvement fund stood at \$135,986. Hardy reviews the operating fund balance and notes an end of year balance of \$62,531. Benish notes he is pleased with the fiscal status of

the airport.

Highway Commission's report-

- A. Award of bids for mowing equipment status. Hardy notes that a bid notice was put out in February asking for bids to be returned by March 8th. Hardy indicates bids were opened at the specified date and time and the award was given to Farmer's Implement. Further review revealed two bids that had been submitted prior to the entry date but did not trigger software being used to accept those bids. The subsequent bids were opened and the awarding of the bid was not changed based on those bids. Software for accepting bids at the county level has been updated.
- B. EOY 2020 Operations and Capital Projects Revenue and Expense Report. Hardy gives an overview of the fund balances.
- C. Highway Local Force Account Quote for Lower Taxiway Paving Project. Hardy notes that the lower apron project has been separated from the runway rehab project. The BOA asked the highway department to give an estimate for work and gave the possibility of doing the work on a force account. Hardy notes that a final decision should be made by the end of April. The project would be anticipated to take place in August. Benish asks if Hardy is aware of the drainage issue with hangar 8. Hardy indicates he would speak with Josh Holbrook (BOA) about funding for correction of drainage. Delany indicates that if given permission he would be willing to put 4" pvc under the taxiway to assist with drainage.
- D. 2020-21 CARES Act Funding for General Airport update. Hardy indicates that the latest federal stimulus has made MRJ eligible for an additional \$18,000 in 2021. Details have yet to be determined but this package may pay 100% federal funds for the runway rehab project and may make MRJ eligible for an additional \$30,000 next year.
- E. Request to build new private hangar on Lot B and provide/make sanitary hookup. Hardy indicates a request has been received from Frank Hallada and Greg Jones to build a 65x80 commercial hangar and connect to the septic and water on Lot B. At this time, Hardy notes he is unsure of its intended use for commercial operations; however, the building will be built to the commercial standard allowing for an opportunity to do so in the future. Hardy notes the issues at hand with this request:
 1. There currently are two operators at the airport with commercial hangars (Pat Ripp and Ward Hendrickson / UWHealth-Medflight operation). Hardy has checked the files and apparently Ripp does not have a SASO agreement on record, UWHealth-MedFlight does have a SASO agreement on file.
 2. There are different leases and lease rates for commercial buildings and private buildings.
 3. There are three different septic systems on the airfield with varying uses and agreements. The septic system under review for this request currently serves Hangars A and C. Hangar A does not have an existing septic field agreement and Hangar C is owned by the County. The design capacity of this system is 450 gallons. Currently Hangar A is permitted at 70 gallons, C at 220 gallons. One additional septic bed is connected to the Main Office and Pilot's Lounge. One additional septic bed was installed by UWHealth and is connected to Lot 18 Hangar.

4. There are two wells located on the airport. There are currently no agreements in place for water usage, although there are at least 9 locations pulling water.
5. A 65x80 building is being requested; however, the meeting minutes from 2009 indicate a maximum width of 57' for a building on Lot B. Hardy stated he followed up with the source of the concern being Mead and Hunt the airfield engineer; and Greg Stern from their office indicated there was no record from them in regards to this drainage issue. He commented the main concern is hangars A and C are built with a 1 foot building elevation difference, and a new hangar proposal should address drainage between hangars to avoid any conflicts or problems in the future.

Deal asks if there is capacity left in the septic system to allow a hookup? Hardy indicates per the design; about 170 gallons but the hangar developer will be required to verify its' capacity when applying for a permit.

Benish asks if there are restrictions allowing commercial development only in the lots in question. Hardy indicates there are not. Hardy hands out a sketch from Mead and Hunt from the ALP update indicating possible future development. Hardy notes that grey buildings exist currently, blue is future development. The lots have been reserved for larger hangars, along with lots D-G mostly due to the location of the existing septic bed.

Deal asks Jones if the building is for commercial use or just built to commercial standards. Jones indicates the building will be built to commercial standards and house his aircraft which will be used for his personal business. Deal asks for a basic idea of what they are looking to build. Jones indicates mostly hangar space with a bathroom and sink. Deal questions if the system could handle other future hangar connections if this site was upgraded to accommodate a full commercial operation. Hardy believes the septic system would need a capacity upgrade or build a new septic bed. Hardy notes that lots B, D, E, F could be hooked into the system if capacity allows. Christian notes that A and C are probably not using anywhere near their permitted capacity.

Storti asks if B is a dedicated commercial lot. Hardy refers to past minutes from 4/09 and 10/10. Hardy notes that due to the size requirements outlined in MRJ commercial standards lots B, D, E, F are the only lots currently capable of handling the building size requirement. Storti inquires why denials happened in the past. Hardy notes according to the minutes from the 8/16/10; Klocke was approved to build a commercial hangar on Lot B, and subsequently chose to build on lot O. Hardy notes Jim Hughes was granted approval for a conditional SASO agreement in the 4/13/09 minutes. Hardy also notes a request for documentation was made from Mike Ramos, but no records of those documents are available. Bierke notes it doesn't sound like anyone was denied. Deal notes Lots D, E, and F are larger lots. Bierke indicates there may be funding available to install more septic systems in the near future. Klocke is recognized and notes that he was denied the lot because it was reserved for commercial operations. Klocke claims all hangars on the airport are built to commercial standards. Delany is recognized. Delany notes that one of the conditions for building for Mike Ramos was an aviation related business plan.

Meek asks for a definition of commercial. Hardy states there are different definitions and it depends on the context. A commercial operator is defined as someone who uses their space for profit or an exchange of services. A commercial building is defined as meeting the State of

Wisconsin commercial building codes. Hardy notes there are different types of allowed commercial operations on the airfield that are laid out in the Commercial Rules and Regulations of the airport. In general, if a commercial operation is to operate on the grounds; then the hangar they operate out of must meet certain commercial requirements per the ordinance. The hangar proposed by Hallada/Jones would have to meet those requirements.

Meek inquires if this is approved is this a variance to the rules and regs. Hardy notes in his interpretation; there are two separate issues being discussed. Requirements for a hangar to be built and considered as commercial and the requirements for operating a commercial operation on the airfield. The commercial operation cannot exist without a commercially compliant hangar to operate out of per the ordinance. But a commercially compliant hangar could exist without a commercial operation in it; the hangar still needs to meet the standard in the ordinance to be considered as such; but maybe that would be a question best interpreted by corp council.

Deal clarifies that the proposed hangar will meet commercial code and will be used to store aircraft that will be used for Jones's business.

Storti makes a motion to approve the request to build a new private commercial building compliant hangar on Lot B and provide/make sanitary hookup by Hallada/Jones. Second by Mieves.

Benish asks if a commercial building needs to be hooked up to sewer. Benish inquires if they are hooking in how long is the run and what are the costs associated. Hardy indicates that it is approximately a 165' run. He notes the cost of hooking in will be covered by the hangar developer. And lastly; the hangar will be required to have a sewer/water hookup in order to be considered as a commercial hangar to be in compliance with the ordinance.

Storti calls the question on the motion. Aye's Meives, Storti, Christian, Deal. Nay's Benish, Masters, Meek. Motion passes 4-3.

Benish would like it noted that he is not against the building, but had further questions to resolve before being able to make an Aye. Masters concurs.

Hardy asks the commission to study the handout of hangar development for the next meeting.

Airport Manager's Update-

- A. Building and Grounds and Equipment Maintenance report. Langbecker notes the grounds and buildings are holding up well over the winter. Langbecker reports minor maintenance and repairs on snow removal equipment including plow edges and broom brushes.
- B. Fuel Sales Report. Langbecker notes that the year is off to a strong start. Langbecker also notes that UW medflight's fuel caddy is currently under repair and to expect a lower than normal amount of sales in March.
- C. 65% Runway Plan Review Update. Langbecker notes that the runway and lighting replacement project is moving along. Expected bid date of June 10th and expecting to secure funding in sept 2021. Expect a summer 22 construction project. Langbecker notes that the PAPI system on runway 11 will be relocated to fall within FAA guidance. The project is anticipated to take 50 working days.

	D. AWOS update. Due to issues with broadband internet fiber lines, the contractor and vendor have made a decision to go back to copper wire for the system. Anticipated completion prior to the next meeting.
9	Airport Chair Report – Deal asks for more clarity on the use of the septic systems for future meetings. Deal states he would like to see stimulus money used for the airport if possible. Deal notes he looks forward to more clarity and uniformity when forming future leases.
10	Adjournment. Next meeting to be determined by the chair. Motion by Benish to adjourn at 6:03, second by Storti. Passes unanimously.
Minutes prepared by Adam Langbecker; Gone Flyin Aviation	

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2022 Revenue Budget Worksheets
Iowa County Airport - Revenue

LEDGER	FUND ACCOUNT	ACCOUNT DESCRIPTION	ACTUAL 12-31-2019	ACTUAL 12-31-2020	Current Balance @ 6/30/2021	Projected 12/31/2021 Balance	2021 Revised Budget	ADOPTED 2021 Department Budget	2022 Department Budget Request
2	262.07.41110.00000.000	TAX LEVY-IA COUNTY AIRPORT	76,437.00	76,437.00	76,437.00	76,437.00	76,437.00	76,437.00	76,437.00
2	262.07.41220.00000.000	SALES TAX DISCOUNT	40.00	40.00	10.00	10.00	.00	.00	
2	262.07.43534.00000.000	AIRPORTS - STATE GRANTS	.00	50,339.97	.00	45,000.00	.00	.00	
2	262.07.43591.00000.000	LWRM REIMBURSEMENT	.00	.00	.00	.00	.00	.00	
2	262.07.45632.00000.000	IOWA COUNTY AIRPORT REVENUE	.00	.00	.00	.00	.00	.00	
2	262.07.46121.00000.000	INSUFFICIENT CK FEE REVENUE	.00	.00	.00	.00	.00	.00	
2	262.07.46340.00000.000	IA CO AIRPORT REV-FUEL	85,608.70	98,318.49	31,543.65	122,708.00	45,000.00	45,000.00	108,000.00
2	262.07.46341.00000.000	POP MACHINE REVENUE	.00	.00	.00	.00	.00	.00	
2	262.07.46342.00000.000	IA CO ARPRT REV-HANGAR REN	30,686.79	30,686.79	8,733.33	30,686.00	22,300.00	22,300.00	30,500.00
2	262.07.48115.00000.000	INTEREST INCOME-LAND LEASE	.00	.00	.00	.00	.00	.00	
2	262.07.48200.00000.000	IA CONTY AIRPORT LAND RENT	29,725.00	29,724.60	14,862.50	29,725.00	29,725.00	29,725.00	29,725.00
2	262.07.48300.00000.000	SALE OF FIXED ASSETS	.00	.00	.00	.00	.00	.00	
2	262.07.48410.00000.000	INSURANCE RECOVERY	.00	11,671.85	5,690.00	.00	.00	.00	
2	262.07.48600.00000.000	INSURANCE RECOVERY	.00	.00	.00	.00	.00	.00	
2	262.07.48601.00000.000	COURTESY CAR DONATIONS	.00	.00	.00	.00	.00	.00	
2	262.07.48602.00000.000	MAP & DIRECTORY SALES	.00	.00	.00	.00	.00	.00	
2	262.07.49210.00000.000	Transfers all sources	.00	.00	.00	.00	.00	.00	130,000.00
		General Fund Transfrs	.00	.00	.00	.00	.00	.00	
		Airport Operating Fund Transfr	.00	.00	.00	.00	.00	.00	110,000.00
		Airport Cap Fund Transfr	.00	.00	.00	.00	.00	.00	
	400.32.57350.00000.805								
			222,497.49	297,218.70	137,276.48	304,566.00	173,462.00	173,462.00	484,662.00

Margin
1.00
24,000.00

?

2022 Expenditure Budget Worksheets
Iowa County Airport - Expenditures

LEDGER	FUND ACCOUNT	ACCOUNT DESCRIPTION	ACTUAL 12-31-2019	ACTUAL 12-31-2020	Current Balance @ 6/30/2021	Projected 12/31/2021 Balance	2021 Revised Budget	ADOPTED 2021 Department Budget	2022 Department Budget Request
3	262.07.53510.00000.110	SALARIES & WAGES	1,511.74	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.115	AIRPORT OVERTIME EXPENSE	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.151	SOCIAL SECURITY & MEDICARE	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.152	RETIREMENT-PAID BY EMPLOYE	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.154	HEALTH & DENTAL INSURANCE	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.155	LIFE INSURANCE	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.156	WORKERS COMPENSATION	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.211	MGMT CONTRACTED SERVICES	87,010.29	82,166.60	34,583.30	.00	85,147.00	85,147.00	3,000.00 \$ / Annual
		Housekeeping/Janitorial	.00	.00	.00	3,500.00	.00	.00	80,947.00 \$ / Monthly
		Management	.00	.00	.00	79,999.92	.00	.00	1,040.00 \$40 / Pickup
		Waste & Recycling	.00	.00	.00	2,500.00	.00	.00	9,800.00
3	262.07.53510.00000.221	UTILITIES	8,467.85	7,900.83	4,909.19	9,800.00	8,500.00	8,500.00	5,200.00
3	262.07.53510.00000.225	TELEPHONE	4,914.01	5,051.66	2,589.72	5,200.00	3,200.00	3,200.00	750.00
3	262.07.53510.00000.295	ADVERTISING & BIDS	.00	433.60	510.00	750.00	750.00	750.00	250.00
3	262.07.53510.00000.311	POSTAGE	108.12	104.08	64.82	100.00	250.00	250.00	300.00
3	262.07.53510.00000.317	COPIER FEES/CHARGES	.00	.00	42.00	100.00	300.00	300.00	.00
3	262.07.53510.00000.319	OTHER OFFICE SUPPLIES	313.75	99.99	.00	.00	.00	.00	.00
3	262.07.53510.00000.325	REGISTRATION FEES & TUITIO	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.332	TRAVEL & MILEAGE REIMB	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.340	SUPPLIES/REPAIRS	13,868.88	7,084.24	8,203.10	10,000.00	5,087.00	5,087.00	10,000.00
3	262.07.53510.00000.347	CREDIT CARD FEES	1,162.08	172.71	97.94	200.00	200.00	200.00	200.00
3	262.07.53510.00000.351	FUEL-AIRPLANES	70,944.06	67,537.64	28,329.46	77,645.00	36,250.00	36,250.00	84,000.00
3	262.07.53510.00000.355	EQUIPMENT REPAIRS/MAINTENA	3,489.81	34,232.81	3,372.61	7,400.00	19,000.00	19,000.00	8,757.00
		Equipment Maintenance	.00	.00	.00	.00	.00	.00	5,000.00
		Buildings Maintenance	.00	.00	.00	.00	.00	.00	12,500.00
		Grounds Maintenance	.00	.00	.00	.00	.00	.00	1,000.00
3	262.07.53510.00000.356	FUEL TANK TESTING & REPAIR	1,351.55	1,075.80	335.00	.00	1,000.00	1,000.00	.00
3	262.07.53510.00000.357	SNOWPLOWING & MOWING	.00	.00	.00	.00	.00	.00	.00
3	262.07.53510.00000.358	FUEL-VEHICLES	3,143.13	1,899.54	1,757.20	3,500.00	4,000.00	4,000.00	5,000.00
3	262.07.53510.00000.511	BUILDING & LIABILITY INS	7,786.78	7,887.47	8,168.60	8,170.00	8,090.00	8,090.00	8,659.00
3	262.07.53510.00000.519	STORAGE TANK LIABILITY INS	1,042.00	1,369.00	1,422.00	1,422.00	1,438.00	1,438.00	1,509.00
3	262.07.53510.00000.740	BAD DEBT EXPENSE	.00	1,081.10	.00	.00	.00	.00	.00
3	262.07.53510.00000.805	IA CO AIRPORT OUTLAY > \$5000	.00	14,000.00	.00	25,000.00	.00	.00	246,500.00
3	262.07.59200.00000.800	TRANSFERS TO OTHER FUNDS	.00	50,500.00	.00	.00	.00	.00	.00

Total Expenditures	205,114.05	282,397.07	94,384.94	235,286.92	173,462.00	484,662.00
Total Revenue less Tax Levy	Anticipated Excess/(Shortage)					
Tax Levy Amount	408,225.00 Levy Reqt Difference					
	76,437.00 76437 0.00					

Capital Purchases for 2022.

Total	Discretionary	FAA Entitlement Apportionment	ARPA	County
Rehab Runway 11/29	1,900.075			
Lighting	798.869			
NavAIDs	500,000			48,276.86
Airport Sanitary Sewer	50,000		50,000.00	
Airport Water for Hangars	35,000		35,000.00	

2%
2% Anticipatec MOU
Runway 110000 240000
Vplow 6500

SOURCE-JE-ID	VENDOR/CUSTOMER/EXPLANATION	REF/REC/CHK	INVOICE	AMOUNT	DESCRIPTION	Project ID	N	FIL
262	IOWA COUNTY AIRPORT							
07	IOWA COUNTY AIRPORT							
41110	GENERAL PROPERTY TAXES							
00000	PROPERTY TAX LEVY							
000	TAX LEVY-IA COUNTY AIRPORT	76,437.00	76,437.00	0.00	76,437.00	0.00	100	----
TOTAL:	PROPERTY TAX LEVY	76,437.00	76,437.00	0.00	76,437.00	0.00	100	----
TOTAL:	GENERAL PROPERTY TAXES	76,437.00	76,437.00	0.00	76,437.00	0.00	100	----
41220	TAXES							
00000	SALES TAX DISCOUNT	0.00	0.00	0.00	10.00	10.00-9999		----
000	SALES TAX DISCOUNT	0.00	0.00	0.00	10.00	10.00-9999		----
TOTAL:	SALES TAX DISCOUNT	0.00	0.00	0.00	10.00	10.00-9999		----
TOTAL:	TAXES							
46340	IA CO AIRPORT-FUEL REVENUE							
00000	IA CO AIRPORT FUEL REVENUE							
000	IA CO AIRPORT REV-FUEL	45,000.00	45,000.00	0.00	80,408.48	35,408.48-178		----
J-073121-216	JOURNAL ENTRIES BJS	JE 100						
TOTAL:	IA CO AIRPORT FUEL REVENUE	45,000.00	45,000.00	0.00	80,408.48	35,408.48-178		----
TOTAL:	IA CO AIRPORT-FUEL REVENUE	45,000.00	45,000.00	0.00	80,408.48	35,408.48-178		----
46342	HANGAR LAND RENT							
00000	IA CO AIRPORT-HANGAR RENT							
000	IA CO ARPRT REV-HANGAR RENT	22,300.00	22,300.00	3,625.00	12,358.33	9,941.67	55	----
J-072921-182	GJE BJS	JE 90						
TOTAL:	IA CO AIRPORT-HANGAR RENT	22,300.00	22,300.00	3,625.00	12,358.33	9,941.67	55	----
TOTAL:	HANGAR LAND RENT	22,300.00	22,300.00	3,625.00	12,358.33	9,941.67	55	----
48200	RENTAL INCOME-FARM LAND							
00000	IA CO AIRPORT LAND RENT							
000	IA CONTY AIRPORT LAND RENT	29,725.00	29,725.00	0.00	14,862.50	14,862.50	50	----
TOTAL:	IA CO AIRPORT LAND RENT	29,725.00	29,725.00	0.00	14,862.50	14,862.50	50	----
TOTAL:	RENTAL INCOME-FARM LAND	29,725.00	29,725.00	0.00	14,862.50	14,862.50	50	----
48410	INSURANCE RECOVERIES							
00000	GENERAL							
000	INSURANCE RECOVERY	0.00	0.00	0.00	5,690.00	5,690.00-9999		----
TOTAL:	GENERAL	0.00	0.00	0.00	5,690.00	5,690.00-9999		----
TOTAL:	INSURANCE RECOVERIES	0.00	0.00	0.00	5,690.00	5,690.00-9999		----
TOTAL:	IOWA COUNTY AIRPORT	173,462.00	173,462.00	37,645.94	189,766.31	16,304.31-109		----
TOTAL:	IOWA COUNTY AIRPORT	173,462.00	173,462.00	37,645.94	189,766.31	16,304.31-109		----

End

Exp. Guideline w/Detail II
FOR THE PERIOD(S) JAN 01, 2021 THROUGH JUL 31, 2021

SOURCE-JE-ID	VENDOR/CUSTOMER/EXPLANATION	REVISED	ANNUAL	ENCUMBERED	ACT MTD POSTED AND IN PROCESS	ACT YTD POSTED AND IN PROCESS	REMAINING BALANCE	PCT
					AMOUNT	DESCRIPTION	P.O.	F 9
262	IOWA COUNTY AIRPORT							
07	IOWA COUNTY AIRPORT							
53510	AIRPORT							
00000	IA COUNTY AIRPORT							
211	MGMT CONTRACTED SERVICES	85,147.00		0.00	6,916.66	41,499.96	43,647.04	48
D-070121-053	015636 KEVIN LYGT	064587	JUNE CLEANING		250.00	AIRPORT CLEANING		N
D-070221-064	015634 LANGBECKER/ADAM FREDRIC	064606			6,666.66	JUNE CONTRACT		N
221	UTILITIES	8,500.00		0.00	979.12	5,888.31	2,611.69	69
D-070221-064	005781 ALLIANT ENERGY-WP & L-IA	064603			775.62	AIRPORT ALLIANT		-
D-070221-064	015569 CULLIGAN OF DODGEVILLE	064604	2312		23.78	COOLER RENT/WATER		-
J-072921-182	GJE BJS	JE 90			644.71	RECORD UTILITIES		A
D-073021-171	005781 ALLIANT ENERGY-WP & L-IA	065008			824.43	AIRPORT ALLIANT BILL		-
225	TELEPHONE	3,200.00		0.00	424.44	3,014.16	185.84	94
D-070821-084	000564 MH TELECOM	064643			101.94	AIRPORT WIRELESS		-
D-070821-084	002225 US CELLULAR-IL	064652	0447975502		70.74	AIRPORT PHONE/HOT SPOT		-
D-072021-125	008599 FRONTIER	064867	092789-5		251.76	AIRPORT PHONE		-
295	ADVERTISING & BIDS	750.00		0.00	0.00	510.00	240.00	68
311	POSTAGE	250.00		0.00	0.00	64.82	185.18	25
317	COPIER FEES/CHARGES	250.00		0.00	0.00	42.00	208.00	16
319	OTHER OFFICE SUPPLIES	300.00		0.00	0.00	0.00	300.00	0
340	SUPPLIES/REPAIRS	5,087.00		0.00	7.28	8,210.38	3,123.38	161
M-070121-054	006991 FLIGHT LIGHT INC	064396	0077094-IN		197.60	LAMPHOLDER/LIGHTS		-
D-071421-109	005807 BL MURRAY CO INC	064738	17088		204.88	CAN LINERS/TP/TOWELS/REF		-
347	CREDIT CARD FEES	200.00		0.00	6.68	104.62	95.38	52
J-073021-215	JOURNAL ENTRIES BJS	JE 97			3.00	RECORD ACTIVITY JULY 21		-
J-073021-215	JOURNAL ENTRIES BJS	JE 97			3.68	RECORD ACTIVITY JULY 21		-
351	FUEL-AIRPLANES	36,250.00		0.00	15,895.37	44,224.83	7,974.83	121
J-072021-221	TAX ENTRIES BJS	TX 213			959.94	2ND QTR AVIATION FUEL TX		-
J-073121-216	JOURNAL ENTRIES BJS	JE 102			14,935.43	ADJ INVENTORY 6/30 BAL		-
355	EQUIPMENT REPAIRS/MAINTENANC	19,000.00		0.00	8.95	3,381.56	15,618.44	17
D-070121-051	000261 FARMERS IMPLEMENT STORE	064578	15085/73/90		8.95	ELETRIC CLEANER		-
356	FUEL TANK TESTING & REPAIR	1,000.00		0.00	0.00	335.00	665.00	33
358	FUEL-VEHICLES	4,000.00		0.00	822.95	2,580.15	1,419.85	64
D-070821-084	015793 CASEY'S BUSINESS MASTERC	064637	MS358		470.66	AIRPORT FUEL		-
D-072021-125	015634 LANGBECKER/ADAM FREDRIC	064868			352.29	FUEL REIMBURSEMENT		N

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SOURCE-JE-ID VENDOR/CUSTOMER/EXPLANATION		REVISED	ANNUAL	ENCUMBERED	ACT MTD POSTED AND IN PROCESS	ACT YTD POSTED AND IN PROCESS	REMAINING BALANCE	PCT		
REF/REC/CHK		INVOICE	AMOUNT	DESCRIPTION	P.O.	F	9	FIL		
262 IOWA COUNTY AIRPORT										
07 IOWA COUNTY AIRPORT										
53510 AIRPORT										
00000 IA COUNTY AIRPORT										
511 BUILDING & LIABILITY INS		8,090.00	0.00	8,168.60	78.60-	100				
519 STORAGE TANK LIABILITY INS		1,438.00	0.00	1,422.00	16.00	98				
TOTAL: IA COUNTY AIRPORT		173,462.00	0.00	119,446.39	54,015.61	68				
TOTAL: AIRPORT		173,462.00	0.00	119,446.39	54,015.61	68				
TOTAL: IOWA COUNTY AIRPORT		173,462.00	0.00	119,446.39	54,015.61	68				
TOTAL: IOWA COUNTY AIRPORT		173,462.00	0.00	119,446.39	54,015.61	68				



Estimate

From **TC Networks, Inc**
788 Main St.
Suite 110
Dubuque, IA 52001

Estimate Id **4-1203**
Issue Date **08/19/2021**
Subject **Network Hardware Damage - Lightning**

Estimate For **Iowa County Airport**
3151 State St,
Mineral Point, WI 53565

Item Type	Description	Quantity	Unit Price	Amount
Product	Hanwha/Wisenet Cameras - QNO-6022R	3.00	\$204.66 USD	\$613.98 USD
Product	PoE+ 6 port switch hardened - Hardened switches are designed for temperature fluctuations.	2.00	\$709.66 USD	\$1,419.32 USD
Product	Switch Wall mount	2.00	\$25.98 USD	\$51.96 USD
Product	24V Passive PoE Injectors - supply power to the access point from the switch	2.00	\$15.40 USD	\$30.80 USD
Product	Switch Power Supply	2.00	\$202.59 USD	\$405.18 USD
Product	Lightning arrestor	5.00	\$12.40 USD	\$62.00 USD
Service	Project Labor: - 7 hours of technician and engineering time will be required to replace all hardware impacted by the lightning strike.	1.00	\$617.57 USD	\$617.57 USD
Product	Shipping	1.00	\$39.80 USD	\$39.80 USD

Subtotal **\$3,240.61 USD**

Tax * (7%) **\$0.00 USD**

Tax2 ° (5.5%) **\$0.00 USD**

Estimate Total \$3,240.61 USD

Notes

The Iowa County Airport had a nearby lightning strike which impacted and damaged the above network hardware.

To proceed, please sign: _____ *date:* _____



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IOWA COUNTY AIRPORT - Comparison by Month of Number of Gallons of Fuel Sold													
	January	February	March	April	May	June	July	August	September	October	November	December	Totals for the Year
2019 - # of Gallons Sold													
100LL													
Sale Price per Gallon	\$ 4.65	\$ 4.65	\$ 4.65	\$ 4.65	\$ 4.65	\$ 4.65	4.65 / 3.30	3.30 / 2.00		\$ 4.659	\$ 4.659	\$ 4.659	
Total 100LL	140.39	168.82	209.95	266.77	443.66	452.02	1,849.40	4,091.56	-	201.86	230.14	432.00	8,486.57
JET-A Fuel													
Sale Price per Gallon	\$ 4.10	\$ 4.10	\$ 4.10	\$ 3.95	\$ 3.95	\$ 3.95	\$ 3.95	\$ 3.95	\$ 3.95	\$ 3.959	\$ 3.959	\$ 3.959	
Total JET-A Fuel	180.54	406.33	485.72	532.08	2,052.90	1,368.44	2,575.68	3,980.59	257.39	1,346.16	565.39	30.06	13,781.28
2019 - Total Gallons - All Types	320.93	575.15	695.67	798.85	2,496.56	1,820.46	4,425.08	8,072.15	257.39	1,548.02	795.53	462.06	22,267.85
Difference between 2018 & 2019	(79.77)	226.14	(88.93)	(785.73)	1,432.48	(342.25)	210.13	5,456.54	(789.90)	787.44	149.76	(357.49)	5,818.42
% of Increase or (Decrease)	-20%	65%	-11%	-50%	135%	-16%	5%	209%	-75%	104%	23%	-44%	35%
2020 - # of Gallons Sold													
100LL													
Sale Price per Gallon	\$ 4.659	\$ 4.659	\$ 4.659	\$ 4.659	\$ 4.659	\$ 4.659	\$4.659/\$3.70	\$ 3.70	\$ 3.70	\$ 3.700	\$ 3.700	\$ 3.700	
Total 100LL	277.55	316.99	442.51	550.37	180.28	618.57	1,378.96	1,889.80	467.66	927.05	625.73	422.30	8,097.77
JET-A Fuel													
Sale Price per Gallon	\$ 3.959	\$ 3.959	\$ 3.959	\$ 3.959	\$ 3.959	\$ 3.959	\$3.959/\$3.30	\$ 3.30	\$ 3.30	\$ 3.300	\$ 2.990	\$ 2.990	
Total JET-A Fuel	755.61	262.05	957.41	670.19	2,029.27	2,583.47	3,780.90	2,773.78	802.10	2,385.57	765.23	700.32	18,465.90
2020 - Total Gallons - All Types	1,033.16	579.04	1,399.92	1,220.56	2,209.55	3,202.04	5,159.86	4,663.58	1,269.76	3,312.62	1,390.96	1,122.62	26,563.67
Difference between 2019 & 2020	712.23	3.89	704.25	421.71	(287.01)	1,381.58	734.78	(3,408.57)	1,012.37	1,764.60	595.43	660.56	4,295.82
% of Increase or (Decrease)	222%	1%	101%	53%	-11%	76%	17%	-42%	393%	114%	75%	143%	19%
2021 - # of Gallons Sold													
100LL													
Sale Price per Gallon	\$ 3.700	\$ 3.700	\$ 3.700	\$ 3.700	\$ 4.000	\$ 4.000	\$ 4.000						
Total 100LL	285.32	374.43	773.63	1,076.24	564.42	829.96	4,942.43						8,846.43
JET-A Fuel													
Sale Price per Gallon	\$ 2.990	\$ 2.990	\$ 2.990	\$ 2.990	\$ 3.700	\$ 3.700	\$ 3.700						
Total JET-A Fuel	491.00	560.96	806.18	1,885.21	2,150.06	3,114.61	3,916.54						12,924.56
2021 - Total Gallons - All Types	776.32	935.39	1,579.81	2,961.45	2,714.48	3,944.57	8,858.97	-	-	-	-	-	21,770.99
Difference between 2020 & 2021	(256.84)	356.35	179.89	1,740.89	504.93	742.53	3,699.11	(4,663.58)	(1,269.76)	(3,312.62)	(1,390.96)	(1,122.62)	(4,792.68)
% of Increase or (Decrease)	-25%	62%	13%	143%	23%	23%	72%	-100%	-100%	-100%	-100%	-100%	-18%

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Craig Hardy

From: Adam L <goneflyinaviation@protonmail.com>
Sent: Saturday, August 21, 2021 8:52 AM
To: Craig Hardy
Subject: Commission Meeting
Attachments: mrijmarket.docx

Hey Craig,

A couple of quick things for the commission meeting. I got quotes on a sign; Dubuque Sign Company - Aluminum (6mm) with digital printed graphics \$450 + frame Signs to Go - Alupanel (1/4") with digital printed graphics \$550 + frame Funk Sign Co - 1 1/4" hardened foamboard with engraved graphics \$1,400 + frame

The frame on all three of these is just 2x4's which we can easily fabricate on site.

②

Also attached is my general marketing plan. Always adjusting as appropriate.

Keep me posted on the commission meeting dates.

Thanks

Adam
Sent with [ProtonMail](#) Secure Email.

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Marketing Plan KMRJ

Iowa County Airport (MRJ) is a general aviation airport with multiple on field services that provide value for the aviation community as well as the residents of Iowa County. Currently the county provides basic FBO services including self-serve Aviation Fuel (100LL), Jet-A w/ additive Fuel, ground handling, and hangar rental services. Aircraft maintenance services are provided on the field by Point Aviation. The University of Wisconsin operates a medical helicopter based at MRJ. UPS (Freight Runners) flies a route Tuesday thru Saturday that services the Dodgeville UPS location. MRJ currently has 34 hangars on the field, of which 14 are owned and leased by Iowa County with the remainder privately held. The 14 that are leased are rarely vacant for more than two weeks between renters.

MRJ does not currently have any fixed wing jet aircraft. Overnight hangaring is only available when a rental hangar is unoccupied. MRJ does not currently have any based charter flight operations. Commercial operations are limited to Point Aviation and UW MedFlight.

The goal of the of this plan is:

- Create a community atmosphere with existing users (based and transient) of the airport
- Attract more based tenants
- Increase commercial operations
- Increase traffic during AirVenture
- Maximize profitability of fuel sales

Social media

A social media campaign involving facebook and Instagram has been under taken. Instagram will be used primarily to feature transient aircraft that use the airport. Whenever possible posts will be tagged with information regarding the aircraft, it's business, or it's pilots depending on the individual. This will allow documenting as well as engaging with the local community as the account grows. Facebook will feature posts to inform tenants of any changes or upcoming events. A series of interviews with based tenants is planned.

Website

Reclaiming the iowacountyairport.com homepage to provide relevant information about the airport. Information will include fuel prices, links to weather, and NOTAM information. Links to surrounding entertainment, dining, and recreational activities will be featured. Information regarding hangar rental, hangar building, and services provided will also be available.

Mailers

Develop and distribute a hangar rental/building ad to owners of registered aircraft in Iowa and surrounding counties. Develop and distribute mailers to aimed at AirVenture transient traffic. Past records of AirVenture indicate a strong trend of aircraft from Texas, Oklahoma, and Missouri. Mailers will be distributed to GA airports for posting on communal message boards.

Handouts

Develop and distribute single page flyers for posting at surrounding airports. Develop and keep on hand a comprehensive listing of amenities, entertainment, shopping, and dining options.

Community engagement

Open house event late summer/early fall. Cooperate with MedFlight to arrange dates to display local helicopter. Brats with tenants. Medflight informative day. Open house September (eaa/raf). Speak with local groups. Aviation related study groups at the airport.

Fuel Pricing

Attempt to maintain fuel prices in the bottom third of prices located within 100 mile radius. Maintain a steady price before Oshkosh and anticipate sales to ensure availability for the entirety of AirVenture. Take note of heavy sprayer activity in summer months, adjust shipments and pricing accordingly.

Advertising hangar space

Currently at capacity with available hangar space. Seek private investment for commercial or private hangar building. Evaluating hangar rental rates. Engaging with known aircraft owners in Iowa and surrounding counties on an individual basis. Work with tenants to get overnight hangar space for transient aircraft.