



AGENDA
Nursing Home/Assisted Living Committee
Monday, April 17, 2017 – 4:00 p.m.
Health & Human Services Center – Room 2001
303 W. Chapel Street
Dodgeville, Wisconsin

**Iowa
County
Wisconsin**

For information regarding access for the disabled please call 935-0399.

Any subject on this agenda may become an action item.

A quorum of the Bloomfield Healthcare Committee may be present. That committee will take no action.

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| 1 | Call to order. |
| 2 | Roll Call. |
| 3 | Approve the agenda for this April 17, 2017 meeting. |
| 4 | Approve the minutes of the April 6, 2017 meeting. |
| 5 | Report from committee members and an opportunity for members of the audience to address the committee. No action will be taken. |
| 6 | Review of Draft Financial Analysis from WIPFLI. |
| 7 | Update on meeting with USDA. |
| 8 | Update on the Prairie Village Care Board's first meeting. |
| 9 | 501(c)(3) Non-Profit Application Update. |
| 10 | Set next meeting date and agenda. |
| 11 | Adjournment. |

Posting verified by the County Clerk's Office: Date: 4/12/17 Initials: GK

Bloomfield Health Care and Rehab Center

Forecasted Status Quo Statement of Operations - New 50 Bed SNF/24 Unit CBRF

	2016	2017	2018	2019	2020
Operating revenue:					
Net resident service revenue:					
Skilled nursing facility	\$ 4,296,841	\$ 4,812,700	\$ 4,840,760	\$ 4,298,662	\$ 4,358,294
Assisted Living				\$ 754,100	\$ 1,126,100
Other operating revenue	649,466	673,650	677,200	390,000	390,800
Total operating revenue	4,946,307	5,486,350	5,517,960	5,442,762	5,875,194
Expenses:					
Salaries and wages	2,814,045	2,857,605	2,914,800	2,931,700	3,106,300
Employee benefits	1,189,761	1,235,690	1,282,494	733,398	790,302
Medicaid bed assessment	132,600	132,600	132,600	102,000	102,000
Supplies and other	1,166,833	1,382,400	1,410,400	1,379,900	1,477,600
Provision for bad debts	.	17,000	17,000	17,000	17,000
Utilities	111,830	117,200	120,700	137,800	145,000
Total expenses	5,415,070	5,742,495	5,877,994	5,301,798	5,638,202
Income (loss) from operations	(468,762)	(256,145)	(360,034)	140,964	236,992

Bloomfield Health Care and Rehab Center
Assisted Living Revenue

Inflation Rate

Family Care

Private

Capacity:

Private Rooms

Semi Private Rooms

	-			24.00	24.00
	-	-	-	-	-
Total	-	-	-	24.00	24.00

Resident Days

	2016	2017	2018	2019	2020
Family Care	-	-	-	306	730
Private pay	-	-	-	5,168	7,154
Totals	-	-	-	5,474	7,884

Average Daily Census:

	2016	2017	2018	2019	2020
Family Care	-	-	-	0.84	2.00
Private pay	-	-	-	14.16	19.60
Totals	-	-	-	15.00	21.60

Occupancy	0.0%	#DIV/0!	#DIV/0!	62.5%	90.0%
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Average Revenue per Day

	2016	2017	2018	2019	2020
Family Care				\$ 100.00	\$ 102.00
Private pay				\$ 140.00	\$ 147.00

Revenue

	2016	2017	2018	2019	2020
Routine:					
Family Care	\$ -	\$ -	\$ -	\$ 30,600	\$ 74,500
Private pay	-	-	-	723,500	1,051,600
Part B therapy	-	-	-	-	-
Totals	\$ -	\$ -	\$ -	\$ 754,100	\$ 1,126,100

Bloomfield Health Care and Rehab Center
Skilled Nursing Facility Revenue

Capacity:					
Private Rooms	-	-	-	50.00	50.00
Semi Private Rooms	65.00	65.00	65.00	-	-
Total	65.00	65.00	65.00	50.00	50.00

Resident Days

	2016	2017	2018	2019	2020
Medicare	2,321	2,920	2,920	2,555	2,555
Medicaid	10,365	10,950	10,950	8,030	8,030
Family Care	2,255	2,190	2,190	1,095	1,095
Private pay	3,657	4,015	4,015	3,650	3,650
Medicare Advantage	188	365	365	365	365
VA	490	365	365	365	365
Insurance	409	365	365	365	365
Totals	19,685	21,170	21,170	16,425	16,425

Average Daily Census:

	2016	2017	2018	2019	2020
Medicare	6.36	8.00	8.00	7.00	7.00
Medicaid	28.40	30.00	30.00	22.00	22.00
Family Care	6.18	6.00	6.00	3.00	3.00
Private pay	10.02	11.00	11.00	10.00	10.00
Medicare Advantage	0.52	1.00	1.00	1.00	1.00
VA	1.34	1.00	1.00	1.00	1.00
Insurance	1.12	1.00	1.00	1.00	1.00
Totals	53.94	58.00	58.00	45.00	45.00

Occupancy	83.0%	89.2%	89.2%	90.0%	90.0%
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Average Revenue per Day

	2016	2017	2018	2019	2020
Medicare	\$ 444.88	\$ 459.68	\$ 466.58	\$ 473.57	\$ 480.68
Medicaid	\$ 147.20	141.47	142.89	171.22	172.93
Family Care	\$ 147.73	160.02	142.17	170.36	172.06
Private pay	\$ 237.57	252.91	257.91	275.00	280.00
Medicare Advantage	\$ 496.56	\$ 423.57	\$ 429.93	\$ 436.37	\$ 442.92
VA	\$ 234.63	\$ 211.79	\$ 216.79	\$ 221.79	\$ 226.79
Insurance	\$ 316.69	\$ 317.00	\$ 322.00	\$ 327.00	\$ 332.00

Routine Revenue

	2016	2017	2018	2019	2020
Routine:					
Medicare	1,032,563	\$ 1,342,300	\$ 1,362,400	\$ 1,210,000	\$ 1,228,100
Medicaid	1,525,705	1,549,100	1,564,600	1,374,900	1,388,600
Family Care	333,125	350,400	311,400	186,500	188,400
Private pay	868,788	1,015,400	1,035,500	1,003,800	1,022,000
Medicare Advantage	93,354	154,600	156,900	159,300	161,700
VA	114,971	77,300	79,100	81,000	82,800
Insurance	129,524	115,700	117,500	119,400	121,200
Non Medicare Ancillaries	103,479	106,600	110,960	85,162	85,994
Part B therapy	95,331	101,300	102,400	78,600	79,500
Totals	\$ 4,296,841	\$ 4,812,700	\$ 4,840,760	\$ 4,298,662	\$ 4,358,294

Bloomfield Health Care and Rehab Center

Other Revenue

Inflation Rate

Other Operating Revenue

	2016	2017	2018	2019	2020
IGT Revenue	478,800	498,500	498,500	346,200	346,200
Tax Levy	97,503	133,000	135,700	-	-
Allowance for Doubtful Accounts	1,459	1,500	1,500	1,500	1,500
Patient Comfort	851	900	900	900	900
Non-resident meals	34,872	28,700	29,300	29,900	30,500
Interest Income	9,655	6,300	6,400	6,500	6,600
Contributions	3,501	1,000	1,000	1,000	1,000
Nurse Aide Training	802	800	800	800	800
Donor Restricted Revenue	45	-	-	-	-
OBRA Level 1 Screening	1,770	1,800	1,800	1,800	1,800
Balloon Fest Revenue	(2,300)	(2,300)	(2,300)	(2,300)	(2,300)
Influenza vaccine revenue	18,335	3,000	3,100	3,200	3,300
Gain/Loss on sale of equipment	93	200	200	200	200
Vending Machine	2	50	100	100	100
Miscellaneous	4,048	-	-	-	-
Room Rentals	30	200	200	200	200
Totals	\$ 649,466	\$ 673,650	\$ 677,200	\$ 390,000	\$ 390,800

Bloomfield Health Care and Rehab Center
Wages and Salaries
Inflation Rate:

2.00%

		Average Hourly Rate						
		2016 PPD	2016	2017	2018	2019	2020	
Skilled nursing facility:								
Director of nursing			1.00	1.00	1.00	1.00	1.00	\$ 39.06 \$ 39.85 \$ 40.64 \$ 41.46 \$ 42.28
Registered nurse (RN)	1.37	12.88	12.88	12.88	12.88	10.74	10.74	25.54 26.05 26.57 27.10 27.64
Licensed practicing nurses (LPN)	0.74	6.98	6.98	6.98	6.98	5.82	5.82	19.11 19.50 19.89 20.28 20.69
Certified Nursing Assistants (CNA)	2.60	24.49	24.49	24.49	24.49	20.44	20.44	15.44 15.75 16.07 16.39 16.71
Assisted living - RN						1.00	1.00	16.94 17.27 17.62 17.97 18.33
Assisted living - Universal Care Workers						5.87	8.46	13.60 13.87 14.15 14.43 14.72
Activities			3.06	3.06	3.06	3.06	3.06	17.90 18.26 18.62 18.99 19.37
Dietary	1.02	9.60	9.60	9.60	9.60	10.68	11.85	14.91 15.21 15.52 15.83 16.14
Maintenance/Environmental		2.57	2.57	2.57	2.57	2.57	2.57	24.86 25.36 25.87 26.39 26.91
Medical records		2.03	2.03	2.03	2.03	2.03	2.03	10.58 10.79 11.01 11.23 11.45
Social services		1.00	1.00	1.00	1.00	1.00	1.00	40.48 41.29 42.12 42.96 43.82
Housekeeping/Laundry		8.20	8.20	8.20	8.20	8.20	8.20	36.29 37.02 37.76 38.51 39.28
Administration:								24.40 24.89 25.39 25.89 26.41
Administrator/AL Director		1.00	1.00	1.00	1.00	1.00	1.00	
Business Manager		1.00	1.00	1.00	1.00	1.00	1.00	
Employee Relations Assistant		1.00	0.62	0.62	0.62	0.62	0.62	
Totals		74.81	74.43	74.43	74.43	75.04	78.80	

Bloomfield Health Care and Rehab Center
Wages and Salaries

Bloomfield Health Care and Rehab Center
Wages and Salaries

	2016	2017	2018	2019	2020
Skilled nursing facility:					
Director of nursing	81,566	\$ 83,200	\$ 84,900	\$ 86,600	\$ 88,300
Registered nurse (RN)	686,605	700,300	714,300	608,000	620,100
Licensed practicing nurses (LPN)	278,540	284,100	289,800	246,600	251,600
Certified Nursing Assistants (CNA)	789,757	805,600	821,700	699,300	713,300
Assisted living - RN	-	-	-	56,600	57,700
Assisted living - Universal Care Workers	-	-	-	177,800	261,300
Activities	108,266	110,400	112,600	114,900	117,200
Dietary	272,484	277,900	283,500	321,700	364,200
Maintenance/Environmental	96,117	98,000	100,000	102,000	104,000
Medical records	63,243	64,500	65,800	67,100	68,500
Social services	51,915	53,000	54,000	55,100	56,200
Housekeeping/Laundry	181,188	184,800	188,500	192,300	196,100
Administration:					
Administrator/AL Director	84,531	86,200	87,900	89,700	91,500
Business Manager	75,773	77,300	78,800	80,400	82,000
Employee Relations Assistant	44,060	32,305	33,000	33,600	34,300
Totals	\$ 2,814,045	\$ 2,857,605	\$ 2,914,800	\$ 2,931,700	\$ 3,106,300

Bloomfield Health Care and Rehab Center
Employee Benefits

	2016	2017	2018	2019	2020
Health and dental	705,541	737,100	773,900	307,700	339,300
FICA	208,554	218,600	223,000	224,300	237,600
Workers' compensation	107,889	109,600	111,800	112,400	119,100
Retirement	166,789	169,400	172,800	88,000	93,200
Sec 125 Fees	138	141	144	147	150
Other Employer Contributions	48	49	50	51	52
Life Insurance	802	800	800	800	900
Totals	\$ 1,189,761	\$ 1,235,690	\$ 1,282,494	\$ 733,398	\$ 790,302

FORECAST ASSUMPTIONS

	2016	2017	2018	2019	2020
Wages	\$ 2,814,045	\$ 2,857,605	\$ 2,914,800	\$ 2,931,700	\$ 3,106,300
FTEs	74.81	74.43	74.43	75.04	78.80
Health and dental insurance per FTE	9,431	9,902	10,397	4,100	4,305
Health & Dental Inflation	5.0%	5.0%	5.0%	5.0%	5.0%
FICA % of wages	7.65%	7.65%	7.65%	7.65%	7.65%
Worker's compensation % of wages	3.83%	3.83%	3.83%	3.83%	3.83%
Retirement % of wages	5.93%	5.93%	5.93%	3.00%	3.00%
Life Insurance % of wages	0.03%	0.03%	0.03%	0.03%	0.03%
Total benefits as % of wages	42.3%	43.2%	44.0%	25.0%	25.4%
Median of Non-profit fringe ratio	22.00%	22.00%	22.00%	22.00%	22.00%

Bloomfield Health Care and Rehab Center
Bed Assessment

	2016	2017	2018	2019	2020
Number of licensed beds	65	65	65	50	50
Annual bed assessment per bed	\$ 2,040	\$ 2,040	\$ 2,040	\$ 2,040	\$ 2,040
Bed assessment	132,600	\$ 132,600	\$ 132,600	\$ 102,000	\$ 102,000

Bloomfield Health Care and Rehab Center
Other Expenses

	2016	2017	2018	2019	2020
Nursing:					
Pool Nursing	25,629	\$ 28,200	\$ 28,800	\$ 22,800	\$ 23,300
Pharmacy Services/Physician	13,947	\$ 15,200	\$ 15,500	\$ 12,200	\$ 12,300
Nursing supplies and other	199,892	219,300	223,800	236,100	267,400
Ancillaries:					
Medicare A	327,731	420,600	429,000	382,900	390,500
Medicare B	83,318	89,200	91,100	70,600	72,000
Managed Care	39,411	78,000	79,600	81,200	82,800
Medicaid	8,218	8,900	9,100	6,800	7,000
Medicare Advantage	31,191	61,800	63,000	64,300	65,500
VA Contract Exp	39,842	30,300	30,900	31,500	32,100
Social services and activities	8,396	9,300	9,500	10,100	11,400
Dietary	187,357	205,600	209,600	221,200	250,400
Maintenance/Environmental	52,975	54,100	55,100	63,600	64,800
Transportation	-	-	-	-	-
Housekeeping	15,488	15,900	16,400	19,200	19,800
Laundry	15,727	17,100	17,600	18,600	21,100
Administration:	-				
Insurance	26,341	28,800	29,400	31,100	35,200
Other	91,370	100,100	102,000	107,700	122,000
Totals	\$ 1,166,833	\$ 1,382,400	\$ 1,410,400	\$ 1,379,900	\$ 1,477,600

-	\$	17,000	\$	17,000	\$	17,000
-	\$	17,000	\$	17,000	\$	17,000

Bloomfield Health Care and Rehab Center

Utilities

Inflation Rate

	2016	2017	2018	2019	2020
Heat and electricity	87,419	\$ 90,100	\$ 92,800	\$ 108,000	\$ 111,000
Water and sewer	24,411	27,100	27,900	29,800	34,000
Totals	\$ 111,830	\$ 117,200	\$ 120,700	\$ 137,800	\$ 145,000
Weighted Average Square Feet	53,002	53,002	53,002	59,984	59,984