

## Marc Garofalo

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**From:** Linda Fusco  
**Sent:** Monday, June 2, 2025 4:57 PM  
**To:** Marc Garofalo  
**Subject:** FW: Solar Proposal – Immediate Opportunity for Derby Housing Authority  
**Attachments:** Solar Proposal - Lakeview Apartments - Derby.pdf; Solar Proposal - Stygar Terrace - Derby.pdf; Solar Proposal - Cicia Manor - Derby.pdf

*Best,*  
*Linda Fusco*  
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**From:** Scott Licamele <scott@nexysenergy.com>  
**Sent:** Thursday, May 29, 2025 6:03 PM  
**To:** Linda Fusco <lfusco@derbyct.gov>  
**Cc:** Michael Licamele <mike@nexysenergy.com>  
**Subject:** Solar Proposal – Immediate Opportunity for Derby Housing Authority

Hi Linda,

I wanted to follow up and share a brief overview of the attached solar proposals we've developed for Lakeview Apartments, Stygar Terrace, and Cicia Manor. These projects are offered under Connecticut's Residential Renewable Energy Solutions (RRES) program and represent a **100% zero-cost opportunity** to bring solar energy and backup battery systems to your affordable housing properties.

Here are the highlights:

- **No cost at any stage** – all design, installation, and 20 years of maintenance and insurance are covered
- **Tenants save** annually on their electric bills through **direct** utility bill credits for 20 years
- **Derby Housing Authority receives lease payments** each year for hosting the systems
- **No debt, liens, or encumbrances** – no power purchase agreements
- **Backup battery systems** included for every participating apartment (optional)
- **Complies with CHFA/HUD requirements** - our solar agreements have been approved by CHFA counsel for similar projects (i.e. Shelton Housing Authority)

**Summary of Economic Benefits:**

<b>Property</b>	<b>Units</b>	<b>Tenant Annual Savings</b>	<b>20-Year Tenant Savings</b>	<b>Annual Lease Payment</b>	<b>20-Year Lease Total</b>
Lakeview	30	\$10,661	\$213,211	\$2,363	\$47,250
Stygar Terrace	36	\$5,131	\$102,612	\$961	\$19,215
Cicia Manor	40	\$18,718	\$374,358	\$3,665	\$73,290
<b>Total</b>	<b>106</b>	<b>\$34,510</b>	<b>\$690,181</b>	<b>\$6,989</b>	<b>\$139,755</b>

**Why act now?**

2025 is the final year to secure these benefits before potential federal incentive changes. This is a limited-time opportunity to lock in savings and backup power for residents with no cost or risk to the Housing Authority.

If helpful, we would be happy to schedule a brief presentation with your Board or team to walk through the proposal and next steps.

Best regards -Scott

Scott Licamele

Nexys Energy

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