Elevating Student Dining: Opportunities for Innovation and Partnership



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serving up happy & healthy

Hello!

Meet your presenters:



JESSICA BROWN
Regional Sales Director



JAMIE DAVIES
Area Director

Local Resources, Training and Support



Financial Accountability





What you Gain with a Foodservice Partner

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By Marc J. Garofalo, MPA, MCC, MCTC at 1:33 pm, May 04, 2026

Increased Participation

HR and Staffing Management



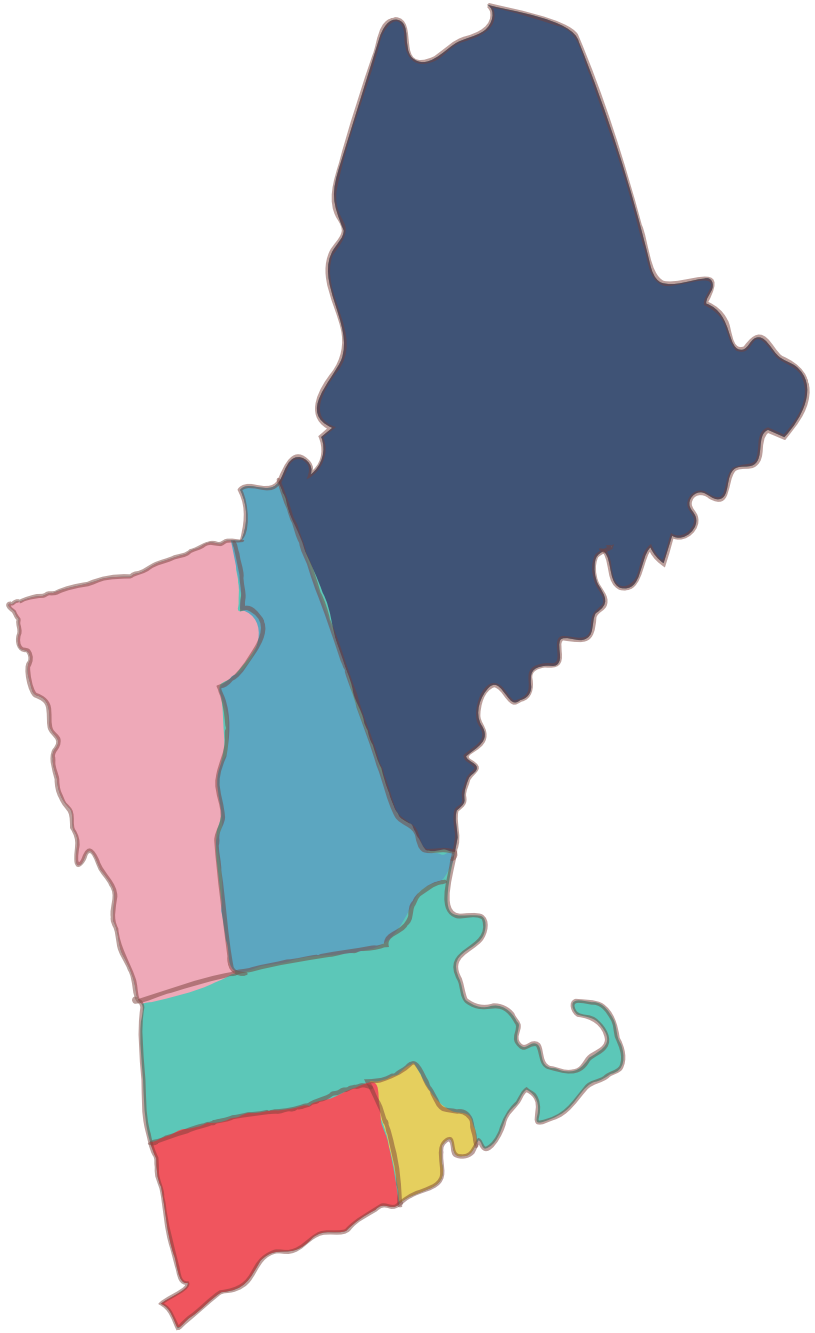
Nutrition Education and Student Engagement



Sustainable Today

Strong for the Future

- PARTNERSHIPS: 106
- SCHOOLS: 558
- STUDENTS: 316,806
- HOURLY ASSOCIATES: 1,954
- SALARIED MANAGERS: 162
- MEAL COUNTS: 52.8M



SCALE THAT DELIVERS
Value to Your District

DEI 2024 BEST PLACE TO WORK FOR DISABILITY INCLUSION

AMERICA'S GREATEST WORKPLACES 2024 — Newsweek — PLANT-A INSIGHTS GROUP

AMERICA'S GREATEST WORKPLACES FOR DIVERSITY 2024 — Newsweek — PLANT-A INSIGHTS GROUP

2025 UNITED STATES DISABILITY INDEX Best Place to Work for Disability Inclusion ™

Business Group on Health — Best Employers — Excellence in Health & Well-being 2025

FORTUNE WORLD'S MOST ADMIRED COMPANIES™ 2025

AMERICA'S GREATEST WORKPLACES FOR WOMEN 2025 — Newsweek — PLANT-A INSIGHTS GROUP

CONTINUOUS INNOVATION

DATA ANALYTICS

FINANCIAL STABILITY

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COMPASS GROUP

OPERATIONAL STRENGTH

CROSS-FUNCTIONAL PERSPECTIVE

PURCHASING POWER

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Local Support Team





Quality Food That Students Choose

Scratch cooking

Global flavors and trend-forward menus

Menus shaped by student feedback

Culinary Masterclass training for staff

Small-batch cooking & waste reduction

Building Community Through Local Food and Student Connection



Seasonal Menus

Fresh, Local Ingredients

Farm to School

Assistance with Grants

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TORY HILL
REAL FOOD FOR REAL PEOPLE

freshpoint

Sardilli
PRODUCE & DAIRY

chartwells
Farmers Market

Age-Appropriate Programming



Nutrition Education





Bringing Food, Learning & Engagement Together

Interactive Experiences

Whole-Student Wellness



Student Voice and Choice











Discovery KITCHEN

STRONG ALERT HAPPY CALM SMART CONFIDENT

MOOD BOOST

STUDENT CHOICE
FOOD YOUR WAY

Global Eats

Inviting Environments

POP ART
COLORFUL · FUN · ENERGETIC



THE MARKET
fresh · rustic · natural

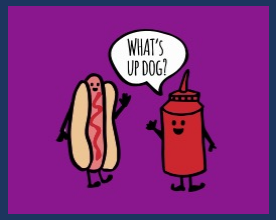


MODERN
bold · bright · clean

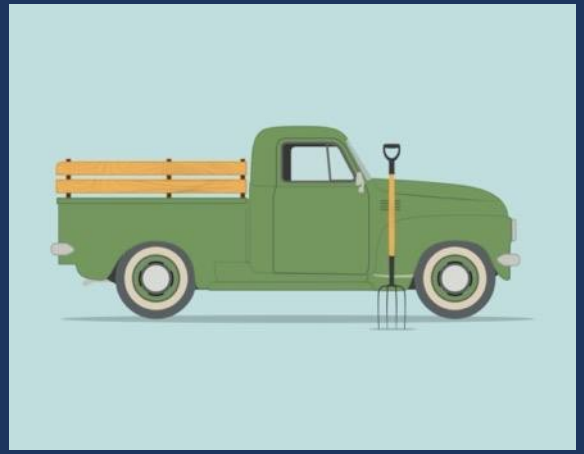


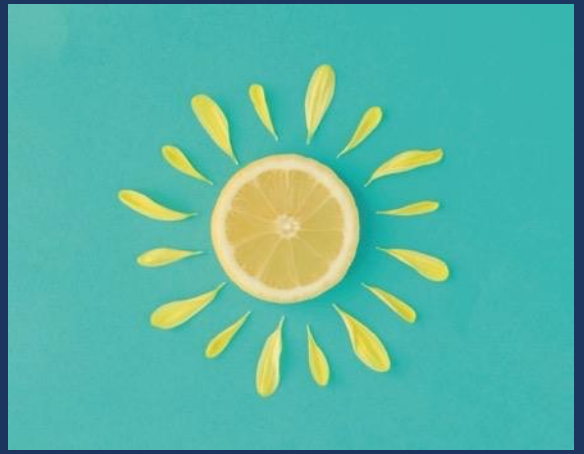






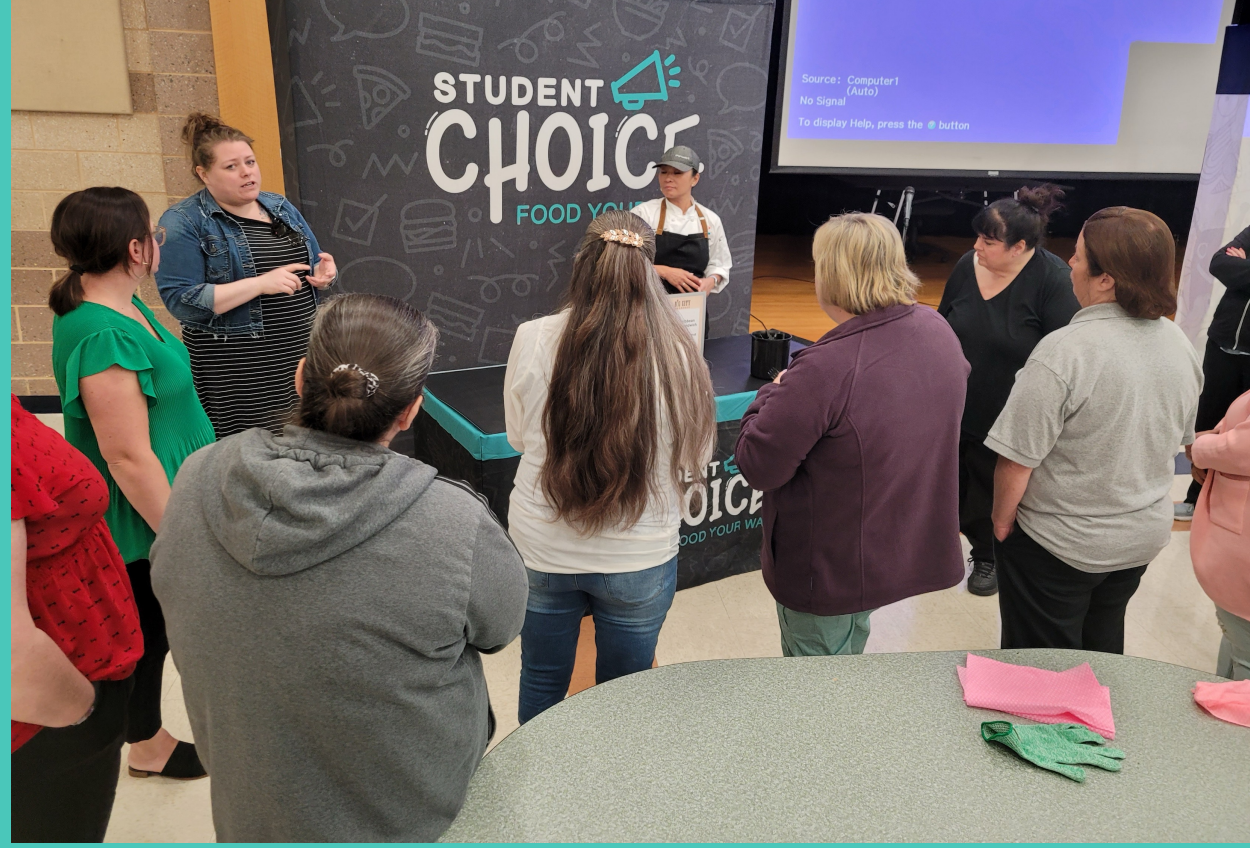




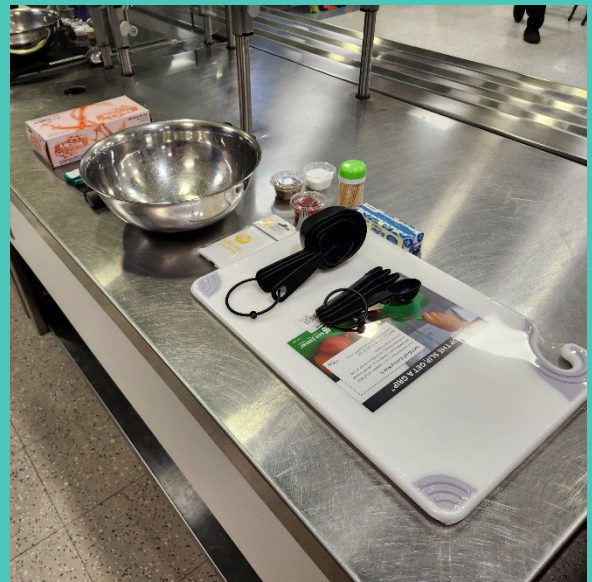


Training and Support









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CHEERS

We’re celebrating associates who bring shared values to life





SCHOOL LUNCH HERO DAY

School Lunch Hero

Self-Operating Foodservice Program Transition

Norwich Public Schools

18.3% Increase in lunches

4.9% Increase in breakfasts

12% Increase in catering sales

15.3% Increase in client revenue



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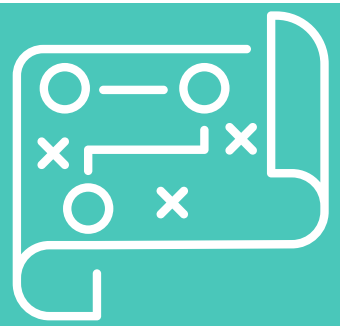
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Seamless Transition

Built on trust and local experience



Before Day 1
Staffing, training, and operational readiness



First 30 Days
Stabilize, build relationships, gather feedback



First 90 Days
Launch programs, implement enhancements



Ongoing
Continuous improvement through data and partnership

Questions and Conversations

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